



December 08<sup>th</sup>, 2022

**SOFT CORPORATION OFFER  
OF SLICED TUNA LOIN IN SOY OIL**

**Subject: SOFT CORPORATE OFFER FOR SLICED TUNA LOIN IN SOYOIL**

**Respected Gentlemen,**

we, convey to you our clear Real Sale Intention and confirm with full legal and corporate responsibility and under penalty of perjury, that we are the legally authorized Principal Seller; We are willing and able to market, sell and deliver SLICED TUNA LOIN IN SOY OIL, following international procedures under the following Terms and Conditions:

<b>OFFER NUMBER</b>	SCO000
<b>OFFER DATE</b>	08/12/2022
<b>PRODUCT</b>	SLICED TUNA LOIN IN SOY OIL
<b>PRESENTATION</b>	140 gr cans.
<b>ORIGIN</b>	Ecuador
<b>PORT OF SHIPMENT</b>	Posorja, Ecuador
<b>PORT OF DESTINATION</b>	Port to define
<b>QUANTITY</b>	105,000 boxes of 48 cans each, i.e. 5,040,000 cans in 53 20' containers with 1,980 boxes each +/- 2% seller option
<b>PRICE PER BOX</b>	FOB Posorja, Ecuador = <b>USD 33.64/box (USD 0.70/can)</b> CIF Port to be defined = <b>USD 36.00/box (\$0.75/can)</b>

<b>WEIGHT AND GRADE</b>	The final weight and quality specifications will be taken at the time of loading on board the vessel.
<b>SHIPMENT PERIODS</b>	Weekly shipments of 8 containers each Departure date of the first shipment: immediate availability from the opening of the payment instrument. Estimated sea transit time: 15 to 30 days
<b>VESSELS</b>	To nominate
<b>DELAYS</b>	At origin on behalf of the seller At destination on behalf of the buyer against the shipping company's invoice.
<b>SURVEYOR</b>	Independent Surveyor FOSFA to be nominated, on behalf of the seller at origin
<b>INCOTERM</b>	FOB Posorja, Ecuador. INCOTERMS 2010 or CIF Port to be defined. INCOTERMS 2010
<b>METHOD OF PAYMENT</b>	Payment against B/L shipping documents through confirmed, irrevocable and transferable SBLC.

- **VALIDITY: December 20<sup>th</sup>, 2022.**
- **QUALITY:** International export standard specification.
- **CONTRACT TIME: Contract with monthly deliveries for 12 months, ROLLOVER EXTENSION (R&E).**
- **Type of Contract: FOB or CIF monthly sale.**
- **COUNTRY OF ORIGIN:** Ecuador

## **BUY SELL PROCEDURE**

1) THE BUYER issues an ICPO (Irrevocable Corporate Purchase Order) to the SELLER, (CIS) of the company for the issuance of the draft contract. Before the expiration date of the FCO.

2) Signature of the **NON-AVOIDANCE / NON-DISCLOSURE** contract by the buyer and those in charge of the sale.

3) Proof of Funds: Purchase agreement signed and sealed by buyer and seller. Within the following (3) business days after the signing of the contract, the buyer will send proof of funds issued by a Top 50 bank in favor of the seller.

4) DELIVERY: CIF: All taxes or charges imposed by the country of origin that have any effect on this contract are for the exclusive account and responsibility of the seller.

5) PAYMENT CONDITIONS: The payment must be CIF through an irrevocable, and confirmed, revolving and fully operational SBLC payable through an MT103 against the BL (Bill of Lading) and delivery documents at the port of destination, issued by a bank of the first line (TOP 50) in a format and wording acceptable to the Seller.

**If your company is interested in this FCO, we ask that you please send this SCO signed and send us the ICPO before the expiration date and if you have any observations to make, do so on the ICPO itself.**

**Best Regards**

Legal representative  
or CEO'S signature

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Name:  
Company:  
Company Address:  
Email:  
Tel: