



2023

SOFT CORPORATION OFFER OF SLICED TUNA LOIN IN OIL AND WATER

Subject: SOFT CORPORATE OFFER FOR SLICED TUNA LOIN IN OIL AND WATER.

Respected Gentlemen,

We, convey to you our clear Real Sale Intention and confirm with full legal and corporate responsibility and under penalty of perjury, that we are the legally authorized Principal Seller; We are willing and able to market, sell and deliver SLICED TUNA LOIN IN SOY OIL, following international procedures under the following Terms and Conditions:

OFFER NUMBER	SCO001
OFFER DATE	2023
PRODUCT N°1	LOIN IN PIECES OF TUNA 80/20 IN OIL.
PRESENTATION N°1	120 gr. cans, boxes of 48 cans
ORIGIN	Ecuador
PORT OF SHIPMENT	FOB Guayaquil, Ecuador
PRICE PER BOX	USD31.- price per box of 48 cans, FOB
PRODUCT N°2	TUNA LOIN IN PIECES 80/20 IN WATER
PRESENTATION N°2	120 gr. can, box of 48 cans
ORIGIN	Ecuador
PORT OF SHIPMENT	FOB GUAYAQUIL, ECUADOR
PRICE PER BOX	USD32.- price per box of 48 cans, FOB

WEIGHT AND GRADE	The final weight and quality specifications will be taken at the time of loading on board the ship.
SHIPMENT PERIODS	Weekly shipments according to the client's needs in terms of the number of containers required. Departure date of the first shipment: immediate availability from the opening of the payment instrument.
VESSELS	To be nominated by the buyer.
DELAYS	Supply at origin on behalf of the seller By ship on behalf of the buyer against an invoice from the shipping company.
SURVEYOR	FOSFA Independent Surveyor to be nominated, on behalf of the seller at origin.
INCOTERM	FOB Guayaquil, Ecuador. INCOTERMS 2010
METHOD OF PAYMENT	Payment against B/L shipping documents through confirmed, irrevocable and transferable SBLC.

- **VALIDITY: 2023**
- **QUALITY:** International export standard specification.
- **CONTRACT TIME: Contract with monthly deliveries for 12 months, ROLLOVER EXTENSION (R&E).**
- **Type of Contract: FOB monthly sale.**
- **COUNTRY OF ORIGIN:** Ecuador

BUY SELL PROCEDURE

1) THE BUYER issues an ICPO (Irrevocable Corporate Purchase Order) to the SELLER, (CIS) of the company for the issuance of the draft contract. Before the expiration date of the FCO.

2) Signature of the **NON-AVOIDANCE / NON-DISCLOSURE** contract by the buyer and those in charge of the sale.

3) Proof of Funds: Purchase agreement signed and sealed by buyer and seller. Within the following (3) business days after the signing of the contract, the buyer will send proof of funds issued by a Top 50 bank in favor of the seller.

4) DELIVERY: FOB: All taxes or charges imposed by the country of origin that have any effect on this contract are for the exclusive account and responsibility of the seller.

5) PAYMENT CONDITIONS: The payment must be FOB through an irrevocable, and confirmed, revolving and fully operational SBLC payable through an MT103 against the BL (Bill of Lading) and delivery documents at the port destine, issued by a bank. of the first line (TOP 50) in a format and wording acceptable to the Seller.

If you company are interested in this FCO, we ask that you send us the ICPO before the expiration date and if you have any observations to make, do so at the ICPO itself.

Best Regards

Legal representative
or CEO'S signature

Name:
Company:
Company Address:
Email:
Tel: