



HYDROCARBONS # 24

	PRODUCT	Measure	\$ GROSS	Consulting Fee	FINAL COST
FOB	EN 590	MT	\$ 380.00	\$ 20.00	\$ 400.00
FOB	JET A 1	BBL	\$ 84.00	\$ 2.00	\$ 86.00

TRANSACTION PROCEDURE FREE ON BOARD (FOB)

TANK TO TANK

1-Buyer issues **ICPO** along with the following documents: buyer’s TSA, Company Certificate of Registration or Company Profile, and buyers in accordance with seller’s delivery transaction terms.

2-Seller issues Commercial Invoice, request for Authorization to verify (**ATV**) and Tank to Tank Injection Agreement to be countersigned by the buyer and its logistics company.

*If seller is unable to confirm buyer logistic then buyer immediately extend seller Tank for 4 days.

3-Upon receipt of countersigned Commercial Invoice and Tank to Tank Injection Agreement or extension of seller tank. Note *If buyer tank confirmed by seller then buyer will provide their **TSR** from tank farm, seller proceed to provides the following documents for buyer to verify the product in seller’s tank.

- a) Fresh **SGS** Report.
- b) Tank Storage Receipt; (**TSR**).
- c) Authorization to verify (**ATV**)
- d) Dip Test Authorization Letter; (**UDTA**)
- e) Authorization to Sell & Collect.
- f) **NCNDA/IMFPA**.
- g) Certificate of Origin.
- h) Statement of product Availability.
- i) Injection Report.
- j) **Product Passport** (includes product analysis report)
- k) Export License

4- (NCNDA/IMFPA) will be signed by all parties involved seller and buyer side and then seller proceed injection into buyer tank on board.

5) Buyer makes payment for total cost of product injected into buyer tanks via **MT103**, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.

6- Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer.

C O M P A N Y:

ABOUT US

THE REFINERY is the leader of Kazakhstan's petroleum industry and the world's largest publicly traded petroleum company. Company's main activities include prospecting and exploration of hydrocarbon deposits, oil, gas and gas-condensate production, upstream offshore projects, processing, as well as oil, gas, and product marketing in Kazakhstan and abroad.

"THE COMPANY" LLP key objectives are the reserve replacement ratio at a minimum level of 100%, effective production at brownfields, and production increase through the development of Greenfields, creation of new production clusters on the shelf, development of technologies, and implementation of high-level project management practices, monetization of gas reserves and competitive production growth, optimal configuration of the refineries and maximization of profits in distribution. Company's successful performance in 2015 is evidence of the efficiency of the applied strategy and the significance of our priorities. All this makes it possible to rely on "THE COMPANY" LLP sustainable development in the future to benefit its shareholders.



STRATEGY

"THE COMPANY" LLP has a strong focus on the Sea as its core area of operations. ONE has the ambition to significantly expand its operated and non-operated business in this region over the next 3 to 5 years and is looking to further build on its existing presence around the globe. Through our excellent subsurface, operational and commercial capabilities, We are uniquely positioned to capture

growth opportunities and create both short and long-term value for all its stakeholders. Successful acquisitions of Sterling and Sean are excellent examples of ONE's ability to execute this strategy with significant success. We are also actively looking at development and exploration opportunities to support our long-term growth aspiration, preferably "THE COMPANY" LLP operated assets, both within and outside of our existing portfolio.



COMPANYS POLICY

The mission of the company is the production and sale of competitive petrochemical products and services in accordance with the requirements and expectations of interested parties, the development of existing markets, the achievement of the Company's sustainability, the improvement of the quality of life of employees and the company as a whole. The main corporate priorities and the determinants of its development, Volgasintez sees in Safe working environment, protecting the health of employees, improving environmental and energy efficiency, industrial safety and information security Creating a stable professional team capable of achieving the Company's goals.