



**Hydrocarbons # 25 - SCO**

**DATE: June / 2024**

**XXXXXXXXXXXX OIL & GAS, SPECIALIZING ON EXPLORATION, EXTRACTION, PRODUCTION, REFINEMENT, TRANSPORT & SALES OF PETROLEUM, NATURAL GAS AND PETROLEUM PRODUCTS' COMPANY WITH FULL LEGAL RESPONSIBILITY UNDER THE PENALTY OF PERJURY HEREBY ISSUE THIS SALES AND PURCHASE AGREEMENT WITH THE GIVEN TERMS AND CONDITIONS AS STATED HERE BY. WE CONFIRM OUR READINESS, WILLINGNESS AND THE ABILITY TO EXECUTE THIS SHIPMENT TO SUPPLY THE FOLLOWING COMMODITY TO THE BUYER.**

**ORIGIN: REPUBLIC OF KAZAKHSTAN  
LOADING PORT: VLADIVOSTOCK/AKTAU/ATYRAU/GEORGIA SEAPORT ANY SAFE WORLD**

- ATB-- MALAYSIA**
- KHT --PAKISTAN**
- VTD -- CHINA**
- VTTI --FUJAIRAH UNITED ARAB EMIRATES**
- VTTI--HOUSTON TEXAS / ROTTERDAM PORT**
- SEAPORT CANAVERAL—USA**
- PATSA -- PANAMA**
- VITCO - ARGENTINA**

	PRODUCT	Measure	\$ GROSS	Consulting Fee	FINAL COST
FOB	<b>EN 590</b>	<b>MT</b>	<b>\$ 425.00</b>	<b>\$ 10.00</b>	<b>\$ 435.00</b>
FOB	<b>JET A 1</b>	<b>BBL</b>	<b>\$ 82.00</b>	<b>\$ 2.00</b>	<b>\$ 84.00</b>

**PAYMENT TERM: MT103  
INSPECTION: SGS OR SIMILAR  
DISCHARGE: ASWP  
SHIPMENT METHOD: VIA PIPELINE, TANKER, VESSEL, BULK, TRUCK, AND RAIL AY DELIVERY PORT:ANY SAFE WORLD PORT OF BUYER CHOICE.**

**FOB DYP&PAY TRANSACTION PROCEDURE TANK TO TANK (TTT)**

**(1). BUYER ISSUES ICPO DIRECTLY TO SUPPLIER (REFINERY NAME), ALONGSIDE WITH THE**

BUYER'S TSA, COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT OR ANY I.D

(2). SELLER ISSUE COMMERCIAL INVOICE (CI) TO THE BUYER. BUYER SIGNS AND RETURNS TO SELLER

(3I). SELLER WILL COMPLETE A FULLY VERIFICATION AT THE BUYER'S TANK FARM COMPANY BEFORE MAKING THREE(3)DAYS TANK LEASING PAYMENT TO THE BUYERS TANK FARM STORAGE COMPANY.

(3II). AFTER A SUCCESSFUL VERIFICATION BY SELLER REFINERY, **THE SELLER LEASES AND PAYS TO THE BUYER'S TANK FARM STORAGE COMPANY FOR THREE (3)DAYS TANK LEASING COST OF THE INJECTION PROCESS.**

(3III). **BUYER ALSO PAYS HIS TANK FARM STORAGE COMPANY FOR TWO (2)DAYS TANK STORAGE LEASING COSTS**, WHICH EQUALS A TOTAL OF FIVE(5) DAYS TSR, AFTER THE BUYER'S TANK FARM COMPANY HAS RECEIVED THE PAYMENT FROM BOTH BUYER(2) AND SELLER(3) A TOTAL OF (5) DAYS TANK LEASING-COST

(4). SELLER WITH 48HRS ISSUES TO THE BUYER THE:

- ◆ **PRODUCT PASSPORT**
- ◆ **UNCONDITIONAL DTA**
- ◆ **CERTIFICATE OF ORIGIN**
- ◆ **ATSC**
- ◆ **FRESH SGS REPORT**
- ◆ **INJECTION REPORT ANALYSIS.**

(5I). BUYER CONDUCTS DIP TEST ON THE PRODUCT IN SELLER'S TANK FARM AFTER SUCCESSFUL Q&Q, SELLER INJECTS PRODUCT INTO BUYER'S TANK.

(5II). ONCE INJECTION IS COMPLETED, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT. SELLER CONFIRMS PAYMENT AND HANDS FULL CARGO DOCUMENTS TO THE BUYER'S COMPANY NAME.

(6). SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER...

## **FOB TTT PROCEDURE TRANSACTION**

**1. Buyer issues an official ICPO, Company registration license with Tank Storage**

Agreement (TSA) for Seller's validation.

2. Seller issues commercial Invoice (CI) for the available quantity to Buyer.

3. Buyer signs and returns the Commercial Invoice with Tank Storage Receipt (TSR) as proof of tanks storage availability from the Buyer's Tank Farm Company and NCNDA/IMFPA signed by all Buyer groups.

4. Seller programs injection and issues to Buyer the listed below documents:

- **Unconditional Dip Test Authorization (DTA)**
- **Fresh SGS Inspection Report**
- **Injection Report**
- **Certificate of Origin**
- **Product Passport (analysis test report)**
- **Notarized and endorsed NCNDA/IMFPA**
- **Tank Storage Receipt (TSR)**
- **Authorization to Sell and Collect (ATSC)**

5. (Optional) Buyer SGS team re-conducts dip test inspection on the product in Seller storage tanks on Buyer expense.

6. Upon successful dip test inspection, Buyer pays for the total product value and Seller immediately transfers the title of product ownership to Buyer with all export documents.

7. Seller immediately commences injection of the product into Buyer's tanks.

8. Seller pays all intermediaries involved in the transaction within 72 hours

### **FOB TRANSACTION PROCEDURE FOR TANK TO VESSEL (TTV)**

1). The Buyer sends an official ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the buyer's CPA.

2). The Seller Issues Commercial Invoice (CI) for the Buyer's endorsement.

3). The Buyer officially signs and returns the CI back to the Seller Refinery via Email.

4). The Seller issues the following PPOP documents to the Buyer,

- ◆ **PRODUCT PASSPORT ANALYSIS ISSUED BY THE REFINERY**
- ◆ **DTA - DIP TEST AUTHORIZATION**
- ◆ **ATV - AUTHORIZATION TO VERIFY THE EXISTENCE OF PRODUCT VIA PHONE CALL OR BY EMAIL**
- ◆ **ATSC-AUTHORIZATION TO SELL & COLLECT**

- ◆ **NOR-NOTCE OF READINESS TO INJECT**
- ◆ **COMMITMENT LETTER TO SUPPLY**

**(4i) The Buyer extends the Seller's Tank Storage for a minimum of 3-5days.**

**(4ii) The Buyer contacts the Seller's Tank Farm Storage Facility Administrator, for the Payment Invoice of the Tank leasing extension, for a minimum of 3-5days, Via MT103 TT WIRE TRANSFER, This Tank Extension payment will enable the BUYER to obtain a VALID TSR, to conduct Dip Test in the Storage Terminal Lab, SGS REPORT AT THE LOADING , INJECTION REPORTS ANALYSIS, as well as to register to execute the Quality & Quantity of the product in the Tank Farm Terminal Lab. Prior to the Inspection for Full Access/Authorization Codes, complete Tank Certification and full Tank information will be issued to the Buyer to which will enable the Buyer's SGS TEAM to gain access into the Terminal Lab to inspect and conduct Dip Test in the Tank Terminal Lab.**

**(4iii) NOTE: SELLER DON'T ISSUE TO FIRST TIME BUYERS FRESH OR OLD SGS REPORT DOCUMENT AND INJECTIONS REPORT ANALYSIS, UNTIL AFTER SELLER'S TANK IS EXTENDED OR LEASED FOR A MINIMUM OF 3-5 DAYS. THESE STANDS AS A PROVE OF SERIOUSNESS AND READINESS FROM THE BUYER TO LIFT THE PRODUCT FROM THE SELLER'S REFINERY OR SUPPLIER REFINERY WON'T HAVE THE CONFIDENT TO RELEASE THEIR DOCUMENTS TO ANY LONG BROKERS OR DOCUMENT SEEKERS.**

**5). Immediately after a Successful Dip Test Inspection in the Seller's Tank Farm Storage Facility, the Buyer Submits NOR from their Shipping / Cargo Company and Seller Injects the product into the Buyer Vessel or the Buyer takes over the sellers Tanks.**

**6). The Seller releases the Complete FULL POP Documents of the product to the Buyer, including the following documents: • Resource-confirmation Letter (issued by the End-Refinery), SGS REPORT 48hrs, Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy KZ etc.**

**7). The Buyer issues 100% payment for the total value cost of product by MT103/TT Wire Transfer to the Seller.**

**8). The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries**

**9). The Seller issues annual (12 months) delivery contract for review and acceptance.**

