



# **HYDROCARBONS # 29**

## **PROCEDURE FOB**

### **TANK to TANK**

We, LLC Kazakhstan \_\_\_\_\_ Company, with reliable Seller /Refinery with full corporate responsibility, we confirm and certify that our Seller / Refinery have the ability to supply the commodity in accordance with the terms and conditions herein.

**PRODUCT ORIGIN: KAZAKHSTAN, GEORGIA**

**FOB Rotterdam, Houston, Jurong, Fujairah, Vladivostok**

### **TRANSACTION GENERAL, PROCEDURE TANK TO TANK**

1. Seller issues SCO and Buyer sends ICPO in line with Seller working procedures alongside their Tank Storage Agreement (TSA) and RWA.
2. Seller issues Commercial Invoice (CI) and Dip Test Authorization (DTA), Buyer Signs within 24 hours and returns to Seller within its validity along with Dip Test Authorization (DTA).
3. Seller returns counter signed CI and signed/sealed DTA to Buyer and Buyer returns with TSR.
4. Seller immediately issues below full POP documents:
  - a) Fresh SGS Report (Not older than 72 hours);

- b) Product Reservoir Receipt.
- c) Accreditation Certificate.
- d) Product Passport (Quantity and Quality Analysis);
- e) Authorization to Sell and Collect Certificate (ATSC);
- f) Pre-Injection Report (PIR).
- h) Certificate of Product Origin.
- i) Authority to Verify (ATV) either physically or otherwise.

5. Buyer provides its testing officials (SGS or INTERTEK report) and the needed test are carried out on the product in Seller's tanks.

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of Buyer's payment and injection commences immediately.

7. Seller issues a contract for Buyer's desired duration upon successful completion of the trial order.

## **FOB Rotterdam, Houston, Jurong, Fujairah, Vladivostok TRANSACTION GENERAL, PROCEDURE TANK TO VESSEL**

1. Buyer sends Company Profile along with ICPO, CHARTER PARTY AGREEMENT (CPA) and data page of buyer's passport and RWA.

2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice back to seller.

3. Buyer request 1 day Tank extension Invoice fee from Seller to enable dip test on seller's Tank. Upon receipt of payment, Seller issues the following POP documents to buyer:

Documents:

- A. Statement of Product Availability
- B. Commitment Letter to supply
- C. Unconditional Dip Test Authorization (UDTA)
- D. Authorization to Sell and Collect (ATSC)

E. Authorization to verify the product in sellers' tanks (ATV)

F. Fresh SGS Report

4. NCNDA/IMFPA will be signed among all parties involved.

5. Buyer options to conduct Dip Test on the product and makes the payment for the total value of product injected into the Buyers vessel through the means of MT103-TT.

6. Seller pays commission to all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the commercial invoice and extension of transaction by issuing 12 months contract to buyer for proceeding.

## **PROCEDURE CIF ASWP**

We, LLC Kazakhstan \_\_\_\_\_ with reliable Seller /Refinery with full corporate responsibility, we confirm and certify that our Seller / Refinery have the ability to supply the commodity in accordance with the terms and conditions herein.

**PRODUCT ORIGIN: KAZAKHSTAN, GEORGIA**

## **TRANSACTION CONTRACTING CIF ASWP**

### **WORKING PROCEDURE**

1. Buyer accepts Seller's procedure and issues ICPO with the following:

- a) Banking details.
- b) company profile.
- C) passport copy.
- d) Acceptance letter stating to adhere to seller's procedure.
- e) RWA.

2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs SPA and return the contract to the seller in word format within 3 working international days.

3. Seller notarizes the SPA, makes the final signature and convert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee POP documents given below:

Documents:

- A. Company profile
- C. Pro forma invoice
- D. MSDS (For fertilizers)
- E. Commitment letter to supply
- F. Export license

4. Buyer's Bank in accordance with Seller's verbiage issue SBLC (MT760) within 7 working days for first shipping's value to seller's financial bank to enable seller commence loading of product with the shipping company and release full set of PPOP documents after loading via bank to bank swift within 7 working days . Should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit or TT wire of USD \$420,000 for security guarantee to enable seller charter vessel and commence shipment.

5. Seller's bank issues operative 2% PB in favor of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract

6. Upon Seller's bank successful exchange of instrument method with buyer's bank in which the buyer's bank must have must finished issuance of the SBLC (MT760) to the Seller's bank within the stipulated 7 working days), Seller loads product within 7 international working days and send Full Sets of PPOP documents in buyer's company name to buyer via bank to bank along with NCNDA and copy via email to buyer and representative as given below:

- (A) Copy of license to export
- (B) Copy of Approval to Export
- (C) Copy packing List
- (D) Copy Certificate of Origin
- (E) Copy of Transnet contract to transport the product to the loading port
- (F) Copy of the port storage agreement
- (G) Copy of the charter party agreement to transport the product to discharge port

- (H) Copy of Vessel Questionnaire 88
- (I) Copy of Bill of Lading
- (J) SGS Report at loading port
- (K) Dip test Authorization (DTA) & ATB
- (L) NOR/ETA
- (M) Certificate of Ownership Transfer

7. Buyer notifies seller by official written notice of his bank receiving seller's PPOP document while seller sends to buyer the registered hard copy of contract through courier service within 3 working days.

8. Shipment commences as scheduled in the contract and upon arrival of the Cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality.

9. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

10. Seller pay commission to all intermediaries involved before 48 hours as per NCNDA/ IMFPA.



The company that invoices is a distribution company, but it is part of a group of technological and mining companies, of high prestige, like the refinery. WE DO NOT GIVE THE NAME, preliminarily, but we do announce the group of companies to which it belongs.

[https://www.kazatomprom.kz/en/page/o\\_nas](https://www.kazatomprom.kz/en/page/o_nas)

**You can make the purchase, with confidence. WE ALREADY HAVE EXPERIENCE OF CLOSED SALES with this company, and we can show some documents that support at least one previous sale.**

## Technical Sheets

### COMMODITY SPECIFICATION

ANNEX A attached to the contract for the  
SALE AND PURCHASE AGREEMENT # VJH/LUK/KZ/PT2/900C

Property parameters	Test methods Diesel fuel / Aviation fuel	DF EN 590	F-34 ASTM-D 1655	F-34 + CI 0.12vol%
Chemical formula		C10 - C29	C8 - C18	C8 - C18
Density at 15 °C, kg/m <sup>3</sup>	EN ISO 12185:1999/ ASTM D 4052	843.6	797.2	797.2
Kinematic viscosity at 40 °C, mm <sup>2</sup> /s	EN ISO 3104 at 40°C / ASTM D 445 at -20°C	2.893	4.0	4.0
Lubricity, corrected wear scar diameter (wsd 1.4) at 60°C, µm	EN ISO 12156-1:2007/ indeterminable	460	611	729
Flash point, Pensky-Martens closed cup, °C / Flash point by Tag closed cup tester	EN ISO 2719:2003/ ASTM D 56	59.0	40	40
Auto-ignition temperature °C		230	≈229	-
Cold filter plugging point (CFPP), °C / Freezing point, °C	EN ISO 116 / AC:2002	-7	-58.0	-58.0
Cloud point, °C	EN 23015 / indeterminable	-2	-	-
Cetane number	EN ISO 5165:1999	51.3	42.3	48.5
Sulphur, mg/kg	EN ISO 20846:2004/ ASTM D 5453-09	8.9	11	11
Acid value, mg KOH/g	indeterminable / ASTM D 3242	-	0.001	0.001
Carbon residue (in 10% distillation residue), % m/m	EN 10370 / indeterminable	0.03	-	-
Net heating value, MJ/kg	ISO 8217:2007 / ASTM D 4529-01	43.10	43.30	43.27
Ash content, mass-% / Existent gum, mg/100 ml	EN ISO 6245:2002 / IP-540	0.001	1	1
Water content, mg/kg	EN ISO 12937:2002 / -	39	-	-
Total contamination, mg/kg (ppm) / Contamination, mg/l	EN 12662:2008 / ASTM D 5452	2.0	0.2	0.2
Fraction, °C	-	180-350	140-230	140-230

**COMMODITY SPECIFICATION**

ANNEX A attached to the contract for the  
SALE AND PURCHASE AGREEMENT # VJH/LUK/KZ/PT2/503C

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			Min.	Max.
Aspect	Visual inspection		Clear	
Color	ASTM D 1500		2,0	
Density @ 15°	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	Kg/m <sup>3</sup>	820,0	845,0
Flash Point	EN ISO 2719:2002	°C	58	
Distillation:	EN ISO 3405:2000			
- Recovered @ 150 °C		% vol		2,0
- Recovered @ 250 °C		% vol	65,0	
- Recovered @ 350 °C		% vol	85,0	
- Recovered at 95%		°C		360,0
CFPP. (summer)	EN 116:1997	°C	50,0	-2
CFPP. (winter)		°C		-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C		0
Cetane number	EN ISO 5165:1998	n°	51,0	
Cetane index	EN ISO 4264:1996	Index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm <sup>2</sup> /s	2,00	4,50
Water content	EN ISO 12937:2000	mg/kg		200
Total contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		50
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160: 1998	Index	1 <sup>st</sup> Class	
Carbon residue (on 10% distillation residue)	EN ISO 10450:1995	% weight		0,15
Total acidity	ASTM D 974:2002	Mg KOH/g	20	0,3
Ash content	EN ISO 6245:2002	% weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	µm		460
Oxidation stability	EN ISO 12205:1996	g/m <sup>3</sup>		
Electrical conductivity	IP 274; ASTM 2624; ISO 62	pS/m	50	
Polycyclic aromatic hydrocarbon	EN 12916:2001	%m/m		11,0
Biodiesel content	EN 14078:2003	% vol	4,5	7,0

**SIGNATURES**

## PRICES

	PRODUCT	Measure	\$ GROSS	Consulting Fee	FINAL COST	MOQ	MAX QUANTITY	
FOB	EN 590 10 ppm	MT	\$ 420.00	\$ 15.00	\$ 435.00	50,000	500,000	
CIF	EN 590 10 ppm	MT	\$ 430.00	\$ 15.00	\$ 445.00	100,000	500,000	
FOB	JET Fuel A 1	BBL	\$ 70.00	\$ 6.00	\$ 76.00	500,000	5,000,000	
CIF	JET Fuel A 1	BBL	\$ 72.00	\$ 6.00	\$ 78.00	2,000,000	4,000,000	
FOB	Diesel D6	Gall	\$ 0.90	\$ 0.02	\$ 0.92	84,000,002	336,000,000	
CIF	Diesel D6	Gall	\$ 0.92	\$ 0.02	\$ 0.94	84,000,002	168,000,000	
FOB	MT 103 / TT	Rotterdam, Houston, Jurong, Fujairah, Vladivostok						
CIF	SBLC / & MT 103. Seller Issues 2% PB After SBLC							
TERM	12 Months or more							