

Major Metal Distributor:

COPPER CATHODES

ALUMINUM INGOTS

& MORE

Welcome to our comprehensive guide for creating an ICPO/LOI for metal transactions. As a major metal distributor, we provide detailed instructions to ensure smooth and efficient business operations. This presentation will cover essential aspects of the ICPO/LOI process, transaction procedures, sales offers for metals, and important specifications for various metal products.

Our company has been a leading supplier of high-quality metals for over 30 years. We source our materials from the world's top mining operations and maintain strict quality control standards throughout our supply chain. Whether you need copper cathodes, aluminum ingots, or any other industrial metal, we have the expertise and inventory to meet your needs.

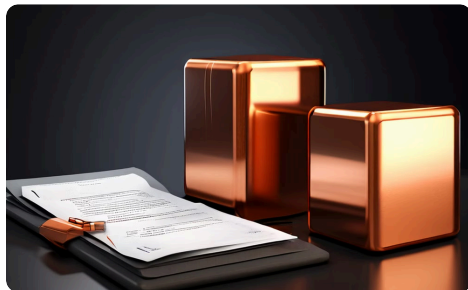
Our team of experienced professionals is dedicated to providing personalized service and customized solutions for each of our clients. We take the time to understand your specific requirements and work closely with you to ensure a seamless and successful transaction. From negotiating competitive pricing to arranging secure transportation, we handle every aspect of the process with the utmost care and attention to detail.

In addition to our core copper and aluminum offerings, we also carry a wide range of other metals, including brass, bronze, nickel, and stainless steel. Our diversified product portfolio allows us to cater to the unique needs of customers across a variety of industries, from construction and manufacturing to electronics and aerospace.



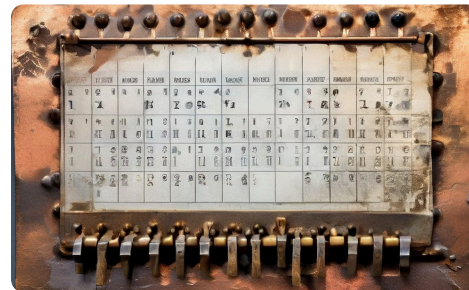


ICPO/LOI Requirements



Proper Letterhead

The ICPO/LOI must be presented on the company's official letterhead, complete with logo, seal, and authorized signature to demonstrate legitimacy.



Current Date

The ICPO/LOI should be dated with the current date to ensure timeliness and urgency in the transaction.



Personalized Offer

The ICPO/LOI must be addressed directly to our company to show the offer is intended specifically for us.



Detailed Offer

The ICPO/LOI must clearly state the specific quantity of metals being offered, as well as the intended destination, to provide us with the necessary details.

Additional ICPO/LOI Details

1

Buyer Bank Details

It is important to include the buyer's bank details. This will help us process the payment efficiently and securely. Provide the complete banking information, including the bank name, account number, SWIFT code, and any other relevant details.

SBLC/LC Issuing Bank

We only accept top-tier primary banks worldwide for the issuance of SBLC/LC. This ensures maximum security and reliability in the transaction. Make sure the issuing bank meets these requirements.

Document Format

We will not accept screenshots of the documents. All documents must be provided in digital format, either PDF, Word, or Excel. This allows us to review and process them efficiently.

Order Quantities

Be sure to clearly mention the quantities for both the test order and the main order. This will help us plan the production and logistics appropriately.



Final Agreement and Past Performance



Final Agreed Sale Price

The final agreed sale price must be mentioned in the LOI, which will be fixed in the FCO.



Past Performance

Past performance and PPOP (Partial Proof of Photos) are available. This includes redacted BL, allocation letter, certificate of origin, or SGS, which will be mailed to the end-buyer's email only after signing the SPA.



Video Availability

No video is available before operative bank instruments.



Acceptable Bank Instruments

Instrument	Validity Period
DLC	120-180 days
Usance LC	180 days
BG	366 days
SBLC (Transferable)	366 days

DLC and SBLC Specifications

1 DLC MT700

Both transferable and non-transferable versions are acceptable.

3 DLC "At Sight"

Not acceptable.

5 SBLC MT760 - Transferable

YES it's acceptable

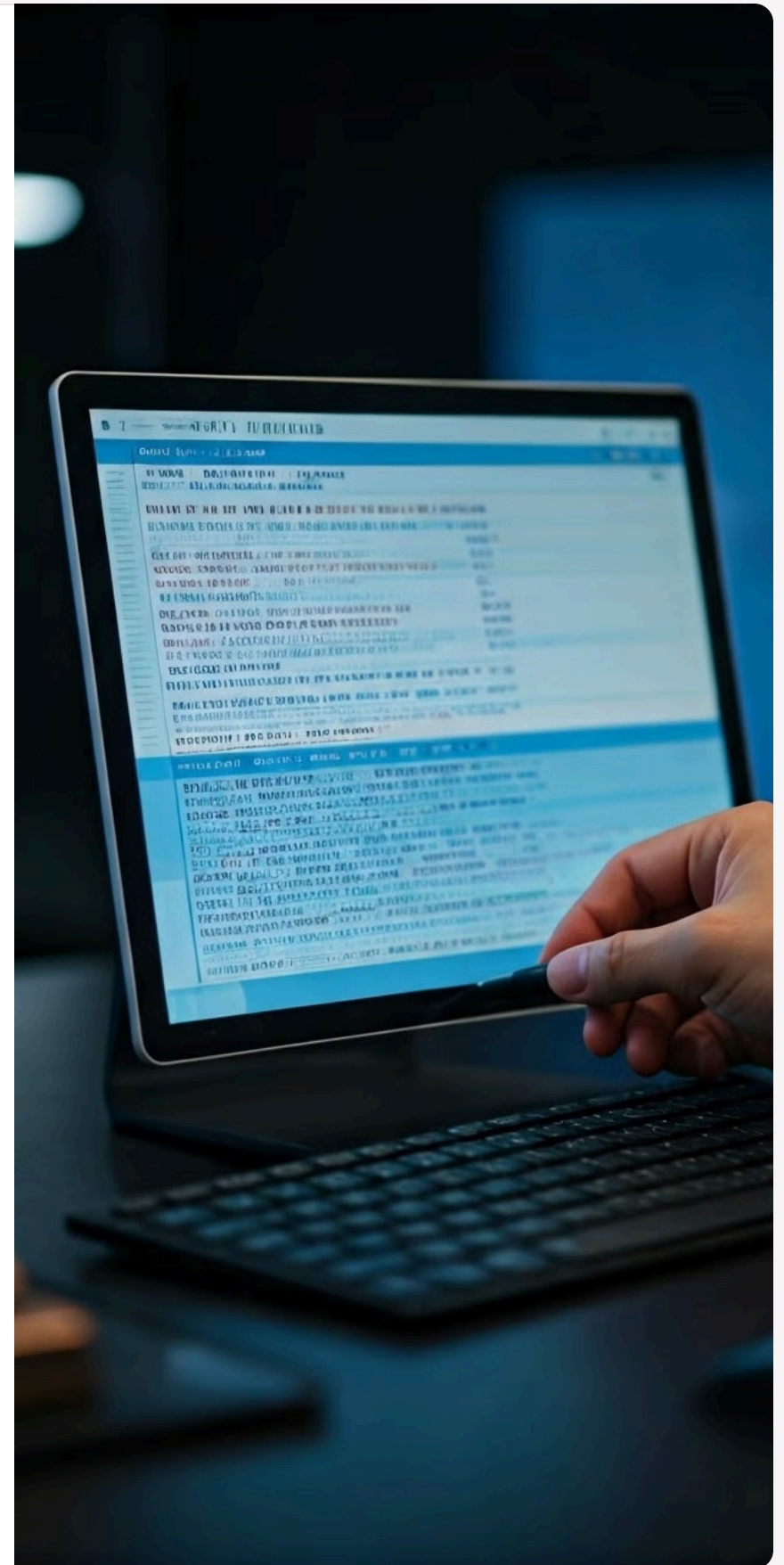
2 DLC MT720

Not acceptable.

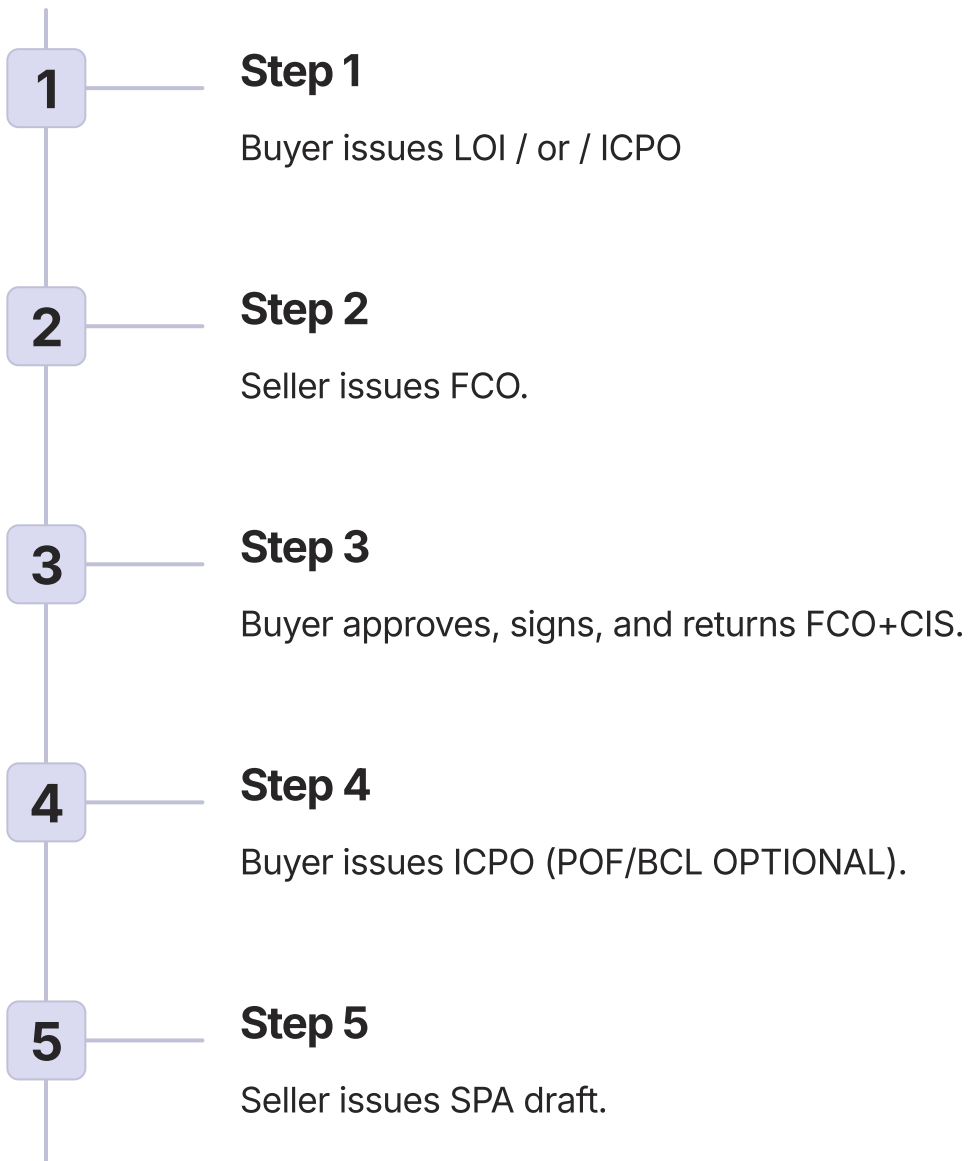
4 Non-Transferable SBLC MT760

Not acceptable.

6 BG Yes, It's acceptable, too



Transaction Procedure (Steps 1-5)



Transaction Procedure (Steps 6-10)

1

Step 6

Buyer studies, amends, or signs SPA if no amendment, then returns to Seller for counter signing.

2

Step 7

Seller returns the amended contract duly signed and sealed as final contract to Buyer together with the Proforma Invoice.

3

Step 8

Buyer opens SBLC MT-760 / DLC MT700 / UDLC MT-700 / LC MT-700 for 100% invoice amount of each shipment from top 100 prime Bank.

4

Step 9

After receiving operative LC, Seller issues 2% PB.

5

Step 10

Shipping begins 15 to 20 days after Seller receives the LC and same will be verified.

Payment and Shipping Process



1

SGS Inspection

SGS inspection arranged and paid by the Seller at loading port. A copy of the SGS Report will be emailed to the Buyer.

2

Shipment Arrival

Shipment arrives. SGS inspection arranged and paid by the Buyer at destination port. A copy of the SGS Report will be emailed to the Seller on the same day that it is received by the buyer.

3

Final Invoice

Seller issues final Commercial Invoice.

4

Payment

Buyer pays 100% of the Commercial Invoice by TT Wire Transfer MT103 within 3 banking days after receiving the shipping documents including Bill of Lading and receiving the SGS Report done at the destination Port.

Sales Offer for Metals

Metal	Origin
Aluminum Ingot Grade A7	Kazakhstan, Russia, USA, Africa & South America
Copper Cathode	Kazakhstan, Russia, USA, Africa & South America
Copper Millbury	Kazakhstan, Russia, USA, Africa & South America
Al scrap 6063	Kazakhstan, Russia, USA, Africa & South America

Pricing and Order Quantities (Nov 2024)

SALE OFFER FOR METAL DEALS					
S.NO.	TERMS	COPPER	MILLBURY	ALLUMINIUM INGOT	ALUMINIUMSCRAP 6063
		Cathode			
1	MOQ (Minimum order quantity In case of SBLC is issued.)	100MT	200MT	300MT	300MT
2	MOQ (Minimum order quantity in case LC is issued.)	100MT	200MT	300MT	300MT
3	PRICE (SBLC / BG PAYMENT)	7000\$/MT CIF	5600\$/MT CIF	2100\$/MT CIF	1550\$/MT CIF
	LME LESS PRICE*	LME -22%		LME -18%	
4	PRICE (LC / DLC PAYMENT)	7300\$/MT CIF	5900\$/MT CIF	2200\$/MT CIF	1650\$/MT CIF
	LME LESS PRICE*	LME -18%		LME-14%	
5	PB (Performance Bond to be issued in case of SBLC / BG / All type of LC)	2%	2%	2%	2%



LME Pricing and Commission

LME Less Price

Prefer to select LME less price, not go to fix price as it is very hard to maintain nowadays.

LME Price as on 24/7/24:

Copper @9,166 \$ /MT,
Aluminum @2,295 \$ /MT (for reference only).

Commission

We provide 2% commission for buyers side intermediaries. (No body for seller sides).

Mark Up

Mark up allowed and same will be divided 50/50 both sides.

NCNDA and IMFPA

Regarding NCNDA, it will be signed any time agreeable. Regarding IMFPA, it will be signed after legitimate LC verbiage.



Additional Products and Special Notes



Other Products Available

In addition to metals, we offer a wide range of frozen meat, chicken, beef and pork products from Brazil. We also have sugar, soybeans, milk powder and coffee beans available.



Seller's Rights

Please note that the seller reserves the full right to cancel this sales contract offer at any stage. Any previous offers become null and void once this new contract is in progress.



Validity Period

All pending deals that are outside the valid time period will not be accepted after June 1, 2024. Updated pricing and terms will be applicable at that time.

Metal Specifications



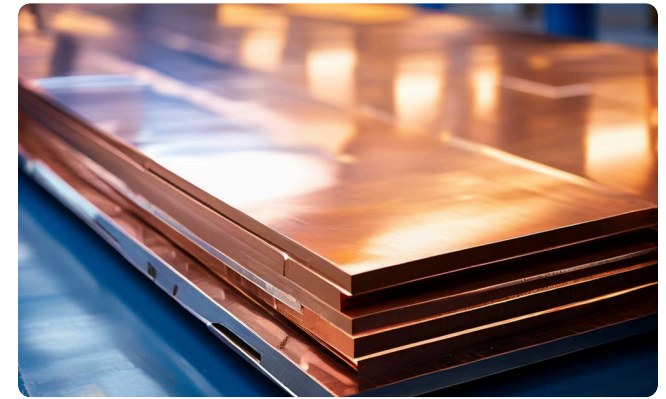
Aluminum Ingot Grade A-7

Chemical composition includes $\text{Al} \geq 99.70\%$, with specific impurity limits for Si, Fe, Cu, Ga, Mg, Zn, Mn, and others.



Copper Milberry Scrap

Wire specifications and chemical composition provided, with purity $\geq 99.95\%$ and specific limits for various elements.



Copper Cathode

Electro copper Cathode Grade-A 99.99% with specific dimensions and weight specifications.

Bank Instrument Verbiage and FCO Definition



Bank Instrument Verbiage

The legitimate verbiage must include the issuing party's name, the beneficiary's name, the value as per the Proforma invoice, specific clauses, and the RMA relationship between the banks.



FCO Definition

The Full Corporate Offer is issued by the Seller, but it is not legally binding. It informs the Buyer about the price, payment terms, and transaction procedure. No modifications are accepted on the FCO.



TT Payment Terms

The payment should be released via MT-103 TT after sharing the shipping documents. The Seller is bound by a 2% PB, and the Buyer is bound to release the TT payment as per the SPA terms.