

# **Brazilian White Refined Cane Sugar ICUMSA 45 Corporate Offer**

Full Corporate Offer: FCO.ICS45.ACP.2000K.JAV.010725.SBLC

Date: July 2025



# Product Overview & Specifications

## Origin & Volume

Origin: Brazil

Volume: 200,000 MT monthly

Duration: 12 months

Loading Port: Port Santos

## Packaging & Inspection

Packing: 50 kg in new polypropylene bags with interior polyethylene liner

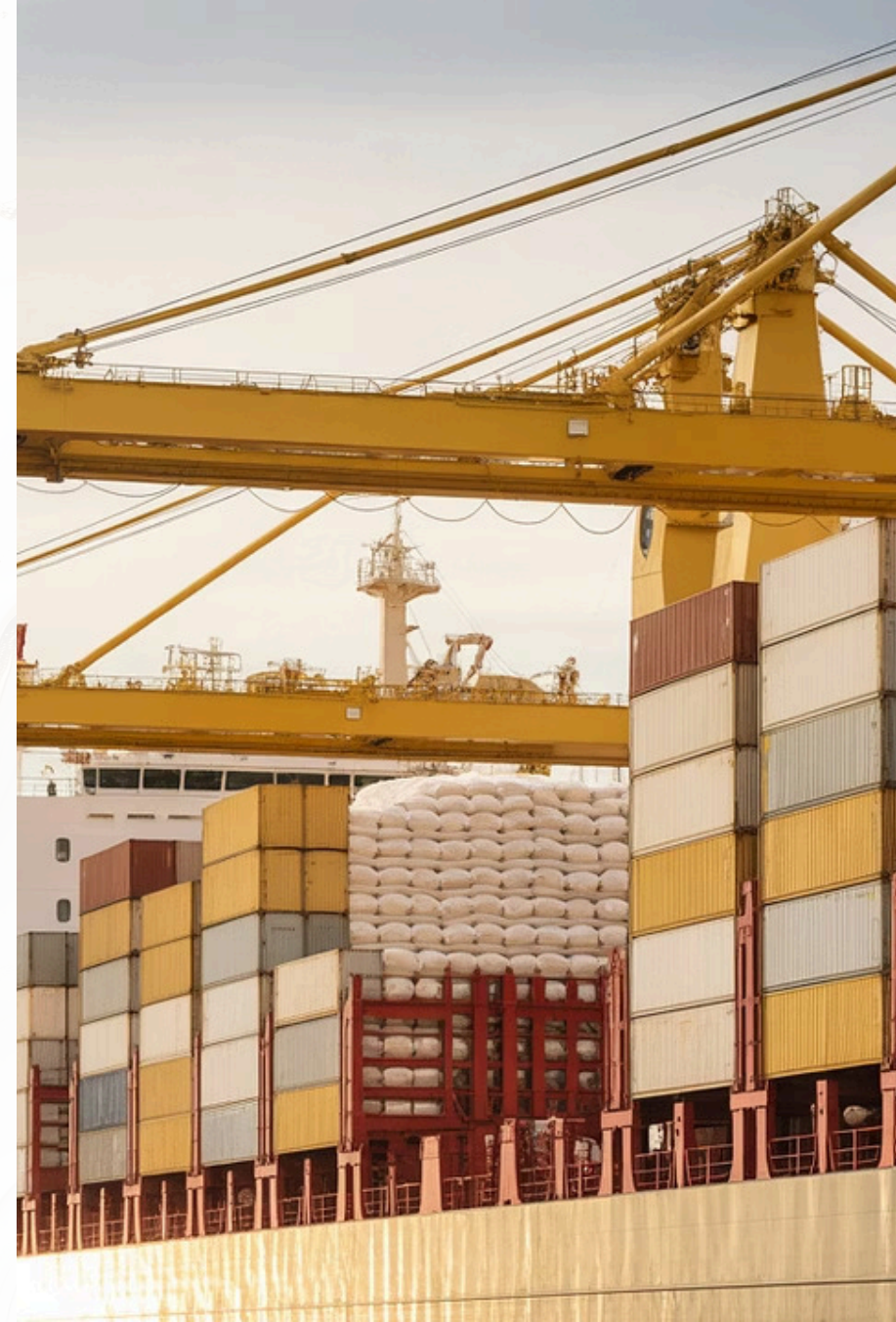
Inspection: SGS/CCIC at Loading Port

## Price & Destination

Price: US\$ 415

Discharge Port: Any Port China

INCOTERMS 2010/CIF





# Product Specifications

## Key Quality Parameters

- ICUMSA: Colour 45 ICUMSA
- POLARITY at 20°C: 99.80° Minimum
- SULPHATED ASH CONTENT: 0.04% Maximum
- MOISTURE: 0.04% Maximum by Weight
- SOLUBILITY: 100% Dry & free flowing
- COLOUR: Brilliant White
- REDUCING SUGAR: 0.010% Maximum in Dry Mass



All sugar conforms to international standards and is certified fit for human consumption with phytosanitary certification of no radiation, virus, insect parts, or poisonous matter.

# Delivery Terms

## Initiation

Loading begins maximum 30 days after confirmation of SBLC/MT760 or TT (MT103) by Seller's bank

1

2

## Shipping Method

Single or multiple bulk vessels (45,000MT per vessel) as acceptable to the port of discharge

3

## Delivery Definition

Date of Bill of Lading considered the date of delivery

4

## Shipping Schedule

Subject to reasonable variations due to customary exigencies  
Partial shipments and transshipments are allowed

Consecutive shipments scheduled according to buyer's receiving schedule, sent to seller after first shipment has left port as indicated by SGS certificate.





# Payment Terms

## Step 1: Order Confirmation

Irrevocable, Non-Transferable, Divisible, Operative, Confirmed SBLC at Sight/MT760 issued by World Top 25 bank favoring Seller within 7 days of Performa Invoice issuance

## Step 2: Product Verification

Within 14 working days of MT760 issuance, Seller provides Proof of Product and all relevant certificates

## Step 3: Performance Bond

Upon SBLC/MT760 issuance, Seller issues 2% Performance Bond (PB) within 15 working days

Buyer pays all bank-related charges including wire transfer fees, SBLC reimbursement charges, duties, taxes, and import licenses

# Required Documentation

## Product Documentation Per Shipment

- Clean on-board Ocean Bill of Lading
- Signed Commercial Invoice
- Packing List
- Certificate of Origin
- Certificate of Analysis
- Certificate of Weight, Quantity and Quality (SGS)
- Phytosanitary Certificate
- Fumigation Certificate
- 110% Insurance Certificate covering all risks

## Documents Required from Buyer

- Business registration
- Passport of the Purchaser
- Import Permit of destination country
- Quota document for Import of ICUMSA45
- Proof of Fund





# Business Procedure

1

## Initial Exchange

Buyer issues LOI → Seller responds with FCO → Buyer signs FCO and issues ICPO → Seller issues Draft SPA

2

## Contract Finalization

Buyer returns finalized Draft SPA → Seller signs and returns SPA → Seller issues Performa Invoice → Buyer issues MT-799 Blocked Funds

3

## Financial Security

Buyer's bank issues SBLC/MT760 → Seller provides Proof of Product → Seller's bank issues 2% Performance Bond

4

## Shipment & Payment

Goods inspected, loaded and shipped → Seller submits BL and documents to bank for payment against SBLC/MT760

This offer is valid for 7 working days from the date of this letter and withdrawn at 17:00 GMT of the seventh day.



## Next Steps



### Review Offer

Carefully review all terms and specifications of this Full Corporate Offer



### Sign & Return

Sign and seal the offer to indicate acceptance within the 7-day validity period



### Begin Transaction

Initiate the business procedure with Letter of Intention (LOI) to formalize the partnership