



## Hydrocarbons # 62

**MADE IN USA / PRODUCTS AND SELLER.**

**FOB LOCATIONS: HOUSTON, ROTTERDAM & JURONG**

**Table Top Meeting (TTM > TTT)**

<b>Product</b>	<b>Ultra-Low Sulphur Diesel (EN590) - US ORIGIN</b>	
<b>Quantity (MT)</b>	Minimum 100,000 Metric Tons – Maximum 300,000 Metric Tons	
<b>Price</b>	Gross USD 560/ Net USD 540 per Metric Ton	
<b>Origin</b>	<b>US ORIGIN</b>	
<b>Incoterm</b>	FREE ON BOARD (FOB)	
<b>Payment</b>	TT/ MT103	
<b>Inspection</b>	SGS or Similar	
<b>Commission</b>	USD 10 (Seller's Side)	USD 10 (Buyer's Side)

<b>Product</b>	<b>Jet Fuel (Jet A1) – US ORIGIN</b>	
<b>Quantity (Barrels)</b>	1 000 000 Spot	2 000 000 x 12 months
<b>Price</b>	Gross USD 76/ Net USD 74 per Barrel	
<b>Origin</b>	<b>US ORIGIN</b>	
<b>Incoterm</b>	FREE ON BOARD (FOB)	
<b>Payment</b>	TT/ MT103	
<b>Inspection</b>	SGS or Similar	
<b>Commission</b>	USD 1 (Seller's Side)	USD 1 (Buyer's Side)

<b>Product</b>	<b>Virgin Fuel Oil D6 – US ORIGIN</b>	
<b>Quantity (Gallons)</b>	100 000 000 Spot	400 000 000 x 12 Months
<b>Price</b>	Gross USD 0.88/ Net USD 0.86 per Metric Ton	
<b>Origin</b>	<b>US ORIGIN</b>	
<b>Incoterm</b>	FREE ON BOARD (FOB)	
<b>Payment</b>	TT/ MT103	
<b>Inspection</b>	SGS or Similar	
<b>Commission</b>	USD 0.01 (Seller's Side)	USD 0.01 (Buyer's Side)

<b>Product</b>	<b>West Texas Intermediate (WTI) – US ORIGIN</b>	
<b>Quantity (Barrels)</b>	2 000 000 Spot	3 000 000 x 12 months
<b>Price</b>	USGC Platts Minus USD \$ 2	
<b>Origin</b>	<b>US ORIGIN</b>	
<b>Incoterm</b>	FREE ON BOARD (FOB)	
<b>Payment</b>	TT/ MT103	
<b>Inspection</b>	SGS or Similar	
<b>Commission</b>	USD 1 (Seller's Side)	USD 1 (Buyer's Side)

## **FOB TRANSACTION PROCEDURE TTM > TTT**

- 1) Buyer issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative. The buyer will also provide TSA to the seller.
- 2) Seller issues Commercial Invoice (CI).
- 3) Seller releases Injection Programming Agreement (IPA) to Buyer for affirmation to program product injection with Buyer's tank farm.
- 4) Upon successful programming, Seller's representative, SGS Team, and Buyer's representative meet at seller tank storage for the tank and pipeline verification and Seller issues the hard copy POP documents to buyer representatives **in person (Face to Face)**.
  - Quantity and Quality Certificate (SGS) 48 hrs fresh
  - Tank Storage Receipt (TSR).
  - Product Passport (Dip Test Result).
  - Statement of Product Availability.
  - Refinery Commitment to Supply.
  - Authorization to Sell/Collect (ATSC).
  - Authorization Letter to Verify the Product with the Tank Farm.
  - Company Registration Certificate.
- 5) Upon successful verification of documents and SGS report by buyer's team buyer commence dip test in sellers' tank, if need be, for more confirmation,
- 6) Upon confirmation of product Q&Q, begins injection into buyers' tank storage all parties sign NCNDA/IMFPA.
- 7) The buyer makes payment by MT103 or TT wire transfer for the total product available.

This Soft Corporate Offer is approved by management: