

# VOPAK TO VOPAK (TTT)

## EN590 - Jet A1- D6

### Hydrocarbons # 66

#### GET → VOPAK OFFER

(Following VOPAK Standard Procedures & Transaction Guidelines)

ONLY FOR PORTS OF HOUSTON AND ROTTERDAM

**-- Only direct VOPAK lease holders are accepted. No JV / Group 1 Proxy / Sublease.**

**-- Buyer must include their VOPAK name in the ICPO for verification in myVOPAK.**

#### GET → VOPAK OFFER DETAILS

PRODUCT	PRICE	PORTS	QUANTITIES
EN590	\$610 USD / MT	Houston / Rotterdam / Fujairah (Subject to availability)	Trial: 100,000 MT - 200,000 MT Contract: Up to 500,000 MT
JET A1	\$88 USD / Barrel	Houston / Rotterdam / Fujairah	Trial: 1,000,000 - 2,000,000 BBL Contract: Up to 10,000,000 BBL
D6	\$0.89 USD / GAL	Houston / Rotterdam / Fujairah	Trial: 400,000,000 GAL - 500,000,000 GAL Contract: Up to 500,000,000 GAL

**Note:** Prices are subject to market changes and negotiation due to market uncertainties. Confirm pricing at the time of order to ensure accuracy.

## VOPAK PROCEDURES AND TRANSACTION GUIDELINES

- 1.) Buyer issues ICPO addressed to the seller for verification and approval.
- 2.) The seller issues CI: buyer signs and returns it within 24 hours.
- 3.) The seller issues **Authorization to the Buyer** for the buyer's VOPAK Terminal Manager to communicate with Seller's VOPAK Terminal Manager to verify existence of the product.  
This allows the buyer to verify the fuel is real.
- 4.) After confirmation between the Buyer's VOPAK Terminal Manager and the Seller's VOPAK Terminal Manager, the buyer's VOPAK Terminal Manager submits the following to the seller's VOPAK Terminal Manager:
  - a) VOPAK Terminal Agreement or VOPAK Reference Code 00023
  - b) VOPAK Barcode.
- 5.) The buyer finalizes the VOPAK Terminal Protocols.
- 6.) The seller issues **Full POP** documents to the Buyer's VOPAK Terminal Manager and injection begins.
- 7.) Upon completing the injection, the Buyer makes full TT payment via MT103 T1, and the seller transfers the title to the buyer.
- 8.) The seller pays commission to all intermediaries as per contract.  
Contract is complete along with all rolls and extensions.

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### Important Note:

If an *Irrevocable Corporate Purchase Order (ICPO)* is to be issued, the buyer must adhere to the seller's procedures in full, without any deviations or changes. Any alterations may render the ICPO unacceptable to the seller.

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