



**Product: FOB - Houston / Rotterdam - DIP & PAY**

- ✓ EN590 DIESEL
- ✓ Jet A1
- ✓ D6 VIRGIN

**Delivery Basis:** Houston / Rotterdam

**Delivery Terms (FOB):**

**Origin:** Kazakhstan

## **PROCEDURE - FOB (NON-NEGOTIABLE)**

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1. Buyer issues “ICPO and TSA” containing the seller's working procedure with scanned copy of buyer's passport along with buyer's Company certificate of incorporation.

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2. Seller issues commercial invoice of the product in tanks at the port, to be sign by buyer along with the attached below partial proof of products.

- a) Products Passport Analysis
- b) Statement of Availability of Products
- c) Authorization to Sell and Collect
- d) Commitment Letter to Supply
- e) Order for NCNDA Signed Between the Intermediaries

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3. Buyer acknowledge PPOP and send signed CI and ATV/ inspection letter from buyer storage tank for storage verification. Upon verification of storage availability intact, seller issues the below pop documents.

- a) 48 hours fresh SGS
  - b) INJECTION REPORT
  - c) TSR
  - d) UDTA appointing buyer for Dip Test
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4. Buyer conducts inspection by SGS or equivalent on buyer’s expense and sends TSR for injection schedule.

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5. Upon successful dip test in the seller's tanks and satisfaction, seller commences injection to Buyer's tanks and Buyer makes payment via MT103/TT for the product injected upon confirmation.

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6. Contract begins if agreed.

**1. PRICING**

**Origin: Kazakhstan**

<b>Product</b>	<b>Gross Price</b>	<b>Net Price</b>
<b>EN590 (10 ppm)</b>	<b>USD \$ 540</b>	<b>USD \$ 520</b>
<b>Jet A1</b>	<b>USD \$ 96</b>	<b>USD \$ 94</b>
<b>D6 (per gallon)</b>	<b>USD \$0.84</b>	<b>USD \$0.82</b>

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NOTE: Special Commission in EN 590 \$10 to buyer side.