



Hydrocarbons # 71

SCO >> JET A1 & EN590 / TTM PROCEDURE TABLE TOP MEETING

We, _____ are a registered company, located in USA / PANAMA and dedicated to commercial links related to petroleum derivatives and hydrocarbons. We have a track record of collaboration and commercial relationships in the energy business sector, maintaining a solid commercial line in the international market. Through this means, we are sending you this SOFT CORPORATE

Product	JET A1
Trial Delivery	1,000,000 bbl
Month Delivery	2,000,000 bbl max. Per FOB PORT
Contract Period	12 Month with Rolls and Extension
Origin	USA
Destination port	FOB TTT, TTM ROTTERDAM / HOUSTON / FUJAIRAH Available for immediate delivery.
Packing	Bulk Delivery
Quality	Export Standard
Fixed Price	USD \$79.00 Gross USD \$77.00 net
Commission	USD\$ 2.00 (Seller side \$1.00 closed / Buyer side \$1.00)
Inspection	Inter Tech, Say Bolt, SGS- CIQ or Similar at loading Port
Payment Terms	Spot TT MT 103 WIRE TRANSFER – Contract SBLC – DLC 2% PB
Insurance	Paid by Seller Covering 110% for each shipment value

IMPORTANT NOTE:

The ICPO must be in the name of _____ The Commercial Invoice will be issued directly by the refinery to the buyer, and all documentation related to this transaction will be kept that way until its completion.

Product	EN 590
Trial Delivery	UP TO 200,000 MT
Month Delivery	UP TO 400,000 MT Per FOB PORT
Contract Period	12 Month with Rolls and Extension
Origin	USA
Destination port	FOB TTT, TTM ROTTERDAM / HOUSTON /FUJAIRAH Available for immediate delivery.
Packing	Bulk Delivery
Quality	Export Standard
Fixed Price	USD \$590.00 MT Gross USD \$580.00 MT net
Commission	USD\$ 10.00 (Seller side \$5.00 closed / Buyer side \$5.00)
Inspection	Inter Tech, Say Bolt, SGS- CIQ or Similar at loading Port
Payment Terms	Spot TT MT 103 WIRE TRANSFER – Contract SBLC – DLC 2% PB
Insurance	Paid by Seller Covering 110% for each shipment value

PROCEDURE >> FOB TTT ROTTERDAM – HOUSTON - FUJAIRAH

1. Buyer issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative. The buyer will also provide TSA to the seller.
2. Seller issues Commercial Invoice (CI)
3. Seller releases Injection Programming Agreement (IPA) to Buyer for affirmation to program product injection with Buyer's tank farm.
4. **Upon successful programming, Seller's representative, SGS Team, and Buyer's representative meet at seller tank storage for the tank and pipeline verification and Seller issues the hard copy POP documents to buyer representatives in person (Face to Face).**

HOUSTON / ROTTERDAM / FUJAIRAH

- Quantity and quality Certificate (SGS) 48 hours fresh
 - Tank Storage Receipt (TSR)
 - Product Passport (Dip Test Result)
 - Statement of Product Availability.
 - Authorization to Sell/Collect (ATSC)
 - Authorization Letter to Verify the Product with the Tank Farm
 - Company Registration Certificate
5. Upon successful verification of documents and SGS report by buyer's team buyer commences dip test in seller's tank, if need be, for more confirmation.
 6. Upon confirmation of product Q&Q, begins injection into Buyer's tank storage begins and all parties sign NCNDA/IMPFA.
 7. The buyer makes payment by MT103 or TT wire transfer for the total product available.
 8. The seller changes the title of ownership to the buyer's name and pays all intermediaries according to the signed NCNDA/IMPFA for monthly deliveries and the buyer lifts the product.