



## SOFT CORPORATE OFFER ( SCO # 79 )

### Products: **UREA & SULPHUR**

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#### 1. PRODUCT LIST & PRICING

##### **A.** *UREA (Granular & Prilled)*

- **Origin:** Azerbaijani
- **Price per MT (CIF):** USD **\$310**
- **Commission:** \$5 / \$5
- **MOQ= 25,000 MT, Max 200,000 MT**

##### **B.** *SULPHUR*

- **CIF:** USD **\$200** per MT
  - **Commission:** \$5 / \$5
  - **MOQ= 25,000 MT Max 200,000 MT**
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#### 2. AVAILABLE PROCEDURES

Seller confirms procedures are possible:

**As requested, this SCO includes ONLY:**

- **CIF Procedure**

# CIF PROCEDURE

## Approved non-negotiable spot CIF procedures:

1. Buyer issue ICPO must be with the buyer company letterhead and the buyer's banking information.
2. Seller issues the draft contract to the buyer.
3. Buyer signs and returns to the seller.
4. Seller issues the PPOP documents to the buyer via email address, such as a) statement of availability of product, b) commitment to supply, c) certificate of origin, d) product quality passport (analysis test report) by the Azerbaijani standard GOST AZ.
5. **Seller shall send the buyer an escrow contract to study and sign.**
6. **Upon the signature of the buyer and return to the seller, the buyer and seller shall deposit one million dollars each into the seller's escrow lawyer account in the United States of America, and this payment will be deducted from the total cost of the product after inspection at the discharge port.**
7. Upon receiving the escrow payment, seller shall release the full POP documents to the buyer
  - a) Copy of license to export, issued by the Department of the Ministry of Energy of Azerbaijan.
  - b) Copy of approval to export, issued by the Ministry of Justice, Azerbaijani.
  - c) Copy of the statement of availability of the product.
  - d) Copy of the refinery commitment to producing the product.
  - e) Copy of trans net contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to the discharge port.
  - h) Copy of vessel questionnaire 88.
  - i) Copy of bill of lading.
  - j) SGS report at loading port.
  - k) Dip test authorization (DTA) C ATB.
  - l) NOR /ETA.
  - m) Certificate of ownership transfer.
  - n) Allocation transaction passport code certificate (ATPCC) by Ministry of Energy.
8. The shipment should arrive at buyer's discharge port within 10-15 days.
9. The SGS inspection will be borne by the seller at the loading port and buyer at the unloading sea port.
10. Buyer releases payment to seller by TT/MT103 or releases the escrow payment to the seller's bank upon receipt of the shipping documents and confirmation of the Q C Q by SGS/CIQ at the destination port.
11. Seller pays commission within 48 hours by SWIFT MT103 to all intermediaries as signed