



## VTT SCO VESSEL-TO-TANK (VTT) TRANSACTIONS - CIF ASWP / FOB Rotterdam / Houston / Jurong

 **SGS Advanced in PPOP** 

---

### PORTS SERVED **FOB**

- Rotterdam
- Houston
- Jurong

Product Origin: Kazakhstan [via largest refinery Kazakhstan]

---

### PRODUCTS PRICING (GROSS)

Product	Unit	CIF Price (Gross) ASWP	FOB Price (Gross) <b>Principal Ports</b>
ULSD EN590 – 10 PPM	Metric Ton (MT)	USD 540.00 / MT	USD 560.00 / MT
Virgin Fuel Oil D6	Gallon	USD 0.97 / Gallon	USD 1.10 / Gallon
Jet A-1 Aviation Fuel	Barrel	USD 84.00 / Barrel	USD 88.00 / Barrel

*All prices are indicative and subject to the executed Sales and Purchase Agreement (SPA).*

---

### NDA REQUIREMENT (PRE-PROCEDURAL)

The Seller's legal name for ICPO issuance shall be disclosed to the Buyer only after execution of a mutually signed Non-Disclosure and Non-

Circumvention Agreement (NCNDA) between the principal parties.

Prior to NDA execution, the Seller shall be referenced as a **Confidential Seller Principal**.

---

## TRANSACTION VTT PROCEDURE

**ICPO to:** *Seller name to be disclosed after NDA execution*

**Via:** Authorized Representative (Redacted)

---

## TRANSACTION VESSEL TO TANK (VTT) PROCEDURE

**PORTS / FOB:** Rotterdam - Houston - Jurong

**ICPO to:** [SELLER NAME - TO BE DISCLOSED AFTER NDA

EXECUTION] **Via:** [AUTHORIZED REPRESENTATIVE - REDACTED]

---

Buyer issues Irrevocable corporate purchase order (ICPO) and Corporate Profile.

1 Seller issues to buyer Sales and Purchase Agreement (SPA) and Corporate Profile. Buyer sign with initials and returns to Seller signed, the Sales and Purchase Agreement (SPA Signed)

2 Seller sends to Buyer the following **Partial POP** documents via Fax/Email:

- **A) ATSC** Copy of Authorization to Sell and Collect (ATSC)
- **B) CTS** Copy of the Refinery Commitment to supply the Product.
- **C) SGS Copy of Fresh SGS**

3 Buyer pays refundable 2% which will be deducted from the first shipment value via MT103 TT as a guaranteed performance within three banking days

- 1 NCNDA/IMFPA will be signed by all parties to secure payment commissions.
- 2 Seller will issue to buyer and buyer's bank within five (5) working days the full shipment documents proof of Product.

(POP) Plus 2% Performance Bond to buyer and via swift bank-to-bank.

- Certificate of Origin
- Copy of Approval of Export,
- Copy of License/Permit to Export
- Copy of Statement of Availability of Product.
- Copy of the Refinery Commitment to Produce the Product.
- Copy of Vessel Questionnaire 88.
- Refinery Certificate of Product Ownership.

- Copy of Fresh SGS.
- Copy of Bill of Lading.
- Copy of the Port Storage Agreement.
- Copy of the Charter Party Agreement(s) To Transport the Product to Discharge Port.

1 Buyer/Buyer's Bank officer verifies the swift of full POP and the 2% Performance Bond.

2 Delivery commences as per schedule.

3 Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of CIQ/SGS inspection buyer makes payment via MT103-T/T wire transfer within ten (10) Working Days from issuance of CIQ/SGS certificate at discharge port.

---

Commissions:

50% Seller Side Closed, 50% Buyer Side, Open to share in 2 or 3 groups.  
Normal Commissions.