



SULFUR or SULPHUR

CIF ASWP.

PORTS: All Safe World Ports

1. PRODUCT LIST & PRICING

B. SULPHUR / SULFUR Granulated

- **CIF:** USD **\$230** per MT
- **Commission:** \$5 / \$5 per MT.

CIF PROCEDURE

Approved non-negotiable CIF procedures:

CIF ASWP –

1. Buyer issues an ICPO addressed to the Seller that incorporates the Seller's procedure. The ICPO must include the buyer's company details, banking details, and a passport copy.
2. Seller issues the Sale and Purchase Agreement Contract and a letter of Performance for the buyer's review and signing. Contract becomes effective.
3. The seller allocates the product to the buyer and provides the buyer with the allocation document listed below.
 3. (a) Letter of Allocation Approval
 3. (b) Letter of Authorization and Conditional Power of Attorney
 3. (c) Product Certificate of Quality

4. The Buyer issues a Standby Letter of Credit (SBLC/MT760), or (IR DLC/MT700) for an amount equal to value of the one-month shipment, to the Seller's nominated bank within 7 days after receiving the PPOP.
5. The Seller shall arrange freight for the transportation of the product to the discharge port designated by the Buyer.
5. (a)OPTIONAL: In the event that the Buyer's SBLC or DLC is not issued or received within the specified time period, the Seller and Buyer shall each pay 50% of the CPA cost via wire transfer (MT103/TT) directly to the shipping company, The 50% CPA cost paid by the Buyer will be deducted from the total product cost when the Buyer makes the final payment. All intermediaries must sign the NCNDA/IMFPA.
6. The Seller shall issue a Performance Guarantee equal to 5% of the one-month shipment value. In the event that the Seller fails to supply the product to the Buyer, the 5% Performance Guarantee shall be paid to the Buyer.
7. Time frame for the loading of product into the tanker vessel will be 5-7 days after receipt of the (SBLC/MT760), (IRDLC/MT700) by the Seller's Bank or wire transfer MT103/TT by the Shipper's Bank. Upon completion of loading, the shipping document will be sent to Buyer, including IMO/MMSI/Vessel(s) name. The buyer's nominated representative shall be entitled to witness the TTV operation.
8. The Seller shall dispatch the complete set of (POP) documents, as detailed below, to the Buyer via courier. The Buyer is the consignee, and the Seller notifies the Buyer of clearance for the vessel to set sail for the Buyer's nominated port.
9. Upon the arrival of the tanker vessel at the destination port/terminal, the Buyer conducts an SGS/CIQ inspection. After the inspection is completed, the Seller transfers the product into the Buyer's nominated vessel or storage tank.
10. Upon completion of the product transfer into the Buyer's nominated vessel or storage tank, Buyer makes the full payment of the total product value, via wire transfer (MT103/TT) to the seller within 1-2 banking days. The Seller company transfers the Title of Ownership to the Buyer's company.
11. Seller pays commission structure via MT103/TT, within 1-2 banking days in accordance with the signed [NCNDA/IMFPA] to agents, intermediaries involved
12. Subsequently, monthly delivery continues according to the terms of the sale and purchase agreement, and the transaction is extended by issuance of a 12-month contract with possible RCE by the Seller.

SHIPPING DOCUMENTS LIST WILL CONSIST OF THE FOLLOWING:

- A. Clean Ocean Bill of Lading
- B. Master's receipt for samples and Documents
- C. Ullage report
- D. Cargo Manifest
- E. Tanker Time Sheet
- F. Custom clearance at the loading port
- G. Vessel Questionnaire 88

- H. Dip test Authorization (DTA) C ATB
 - I. NOR /ETA
 - J. Insurance policy to cover 110% of the value of the goods
 - K. Certificate of weight, quality, and analysis - by SGS at time of loading
 - L. Product Certificate of Origin
 - M. Export License, issued by the Department of the Ministry of Energy
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ICPO TEMPLATE on Buyer Letterhead

(For Urea C Sulphur)
Matching Procedures)

Irrevocable Corporate Purchase Order

Date: _____

ICPO Number: _____

To:

Seller: _____

(Will be given and inserted after NCNDA is signed)

1. BUYER INFORMATION

Buyer Company Name: _

Registered Address: _

Company Registration Number: _

Telephone: ____

Email: ____

Buyer Authorized Signatory Name: _____

Title: ____

Passport Number (Colour Copy Attached): _____

Product : Sulphur

- **Origin:** Azerbaijani
- **CIF Price:** USD \$230/MT
- **Commission:** \$5/\$5

3. QUANTITY & CONTRACT TERMS

Requested Quantity:

____MT (Urea)

____MT (Sulphur)

Contract Length:

Spot

Monthly __MT x __months

Delivery Method (select one):

TTT (Tank to Tank – FOB) – Buyer accepts seller procedure as provided

CIF – Buyer accepts seller procedure as provided

4. BUYER BANKING INFORMATION (IMPORTANT)

Bank Name: __
Bank Address: ____
Account Name: ____
Account Number / IBAN: ____
SWIFT Code: __
Bank Officer Name:
Bank Officer Email:
Bank Officer Phone: __

5. PROCEDURE ACCEPTANCE

Buyer hereby confirms full acceptance of the seller's procedures **exactly as issued**, specifically:

6. DOCUMENTS ATTACHED BY BUYER

- Buyer company registration certificate
 - Buyer passport copy (authorized signatory)
 - Buyer tank storage agreement (for TTT only)
 - Company profile
 - CPA (if applicable)
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7. BUYER CONFIRMATION

By issuing this ICPO, the Buyer confirms:

- The Buyer is **ready, willing, and able** to purchase the product(s) listed.
 - The Buyer commits to issue required instruments (MT103, SBLC/IRDLIC, Escrow, etc.) according to the selected procedure.
 - This ICPO is **irrevocable**, corporate, and legally binding.
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8. BUYER SIGNATURE

For Buyer:

Company Name: _

Authorized Signatory: _

Title: _

Signature C Company Seal:

Date: ____
