



## **LNG - Soft Corporate Offer**

### **Liquefied Natural Gas (LNG)**

#### **1. Product**

**Commodity:**

Liquefied Natural Gas (LNG)

**Origin:**

United Arab Emirates / Sultanate of Oman / Kuwait

#### **2. Delivery – CIF**

**Delivery Term:**

CIF (Cost, Insurance & Freight)

**Vessel Type:**

LNG Carrier (LNGC) — IGC Code certified — max 25 years of age

**Laycan:**

To be confirmed upon SPA execution and LC opening

**Title & Risk Transfer:**

Transfer to Buyer at the discharge flange of LNGC at the destination terminal

**Boil-Off:**

Natural boil-off during transit for Seller's account up to point of delivery

#### **3. Pricing & Commission Structure**

**Commodity:**

Liquefied Natural Gas (LNG)

**Gross Price (Seller):**

USD **420.00** per Metric Ton (MT)

**Net Price (Buyer):**

USD **400.00** per Metric Ton (MT)

**Total Spread:**

USD **20.00** per Metric Ton (MT)

**Seller-Side Commission:**

USD **5.00** per Metric Ton (MT)

**Buyer-Side Commission:**

USD **15.00** per Metric Ton (MT)

**Currency:**

United States Dollars (USD) per Metric Ton (MT)

**Price Fixing:**

Confirmed in writing no less than 10 banking days before Bill of Lading date

**Reference Benchmark:**

JKM (Japan Korea Marker, Platts) / Henry Hub — as agreed per Cargo

## **Note on Pricing & Commission Structure**

The Gross Price of USD 420.00/MT represents the all-inclusive Seller price. The Net Price of USD 400.00/MT is the amount payable by the Buyer under the Letter of Credit. The Total Spread of USD 20.00/MT is allocated as follows:

- USD 5.00/MT to authorized agents on the Seller side
- USD 15.00/MT to authorized agents on the Buyer side

All commissions are payable strictly in accordance with the executed NCNDA/IMFPA and the fully executed Sale and Purchase Agreement (SPA). No commission, fee, or other remuneration is payable outside the SPA structure.

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## **4. Transaction Procedure**

**01**

Buyer issues Irrevocable Corporate Purchase Order (ICPO) + Company Profile + Authorized Signatory Passport Copy

**02**

Seller reviews ICPO and issues draft Sale & Purchase Agreement (SPA)

**03**

SPA reviewed, negotiated, and executed by both Parties — NCNDA/IMFPA signed simultaneously

**04**

Buyer opens irrevocable LC at sight through first-class bank for USD 400.00/MT net

**05**

Seller confirms allocation — Proof of Product (POP) and vessel nomination provided to Buyer

**06**

Independent inspector conducts chromatographic analysis at the load port — cargo shipped CIF destination

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## 5. Payment Terms

**Instrument:**

Irrevocable Letter of Credit (LC) — payable at sight

**Standard:**

UCP 600 — ICC Publication No. 600

**Issuing Bank:**

First-class internationally recognized bank acceptable to the Seller

**LC Opening:**

No less than 7 banking days prior to commencement of the loading window

**Required Documents:**

- Full set BL (3/3)
- Commercial Invoice
- Certificate of Origin
- LNG Quality Certificate
- Quantity Certificate
- Vessel Q88
- Statement of Facts / NOR

**Bank Charges:**

Outside Seller's country: Buyer's

account Inside Seller's country:

Seller's account

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## 6. Product Specifications

Parameter            Specification

**Commodity**        **Liquefied Natural Gas (LNG)**

**Methane (CH<sub>4</sub>)** **87–98 mol%**

**Ethane (C<sub>2</sub>H<sub>6</sub>)** **Max 10 mol%**

**Propane (C<sub>3</sub>H<sub>8</sub>)** **Max 2.5 mol%**

**Nitrogen (N<sub>2</sub>)** **Max 0.20 mol%**

**LNG Temperature Cryogenic** — **approx. –162°C at atmospheric pressure**

**Purity**             Free from water, oxygen, CO<sub>2</sub>, active bacteria, and hazardous materials

**Inspection**        Independent inspector at the load port — chromatographic analysis — final and binding

**Certification:**    Certificate of Origin issued by the competent authority at the origin

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## 7. Compliance & Governing Law

### **Sanctions Compliance:**

Both Parties OFAC / EU / UN compliant — confirmed in writing

### **Regulatory:**

U.S. DOE LNG export authorization / FERC regulations / FATCA compliant

### **AML / KYC:**

Full KYC documentation exchanged prior to SPA execution

### **Governing Law:**

State of New York, United States of America

### **Dispute Resolution:**

American Arbitration Association (AAA) Rules — New York, NY — English language — Panel of 3 arbitrators

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## 8. Validity & Key Conditions

**This SCO is valid for thirty (30) calendar days from the date of issuance.**

This offer is subject to the Seller's final confirmation of cargo allocation (Proof of Product — POP). No commission, fee, advance payment, or upfront payment of any kind is required or accepted by the Buyer at any stage of this transaction.

A legally binding commitment arises solely upon execution of the full Sale & Purchase Agreement (SPA) by both Parties within the validity period of this SCO.