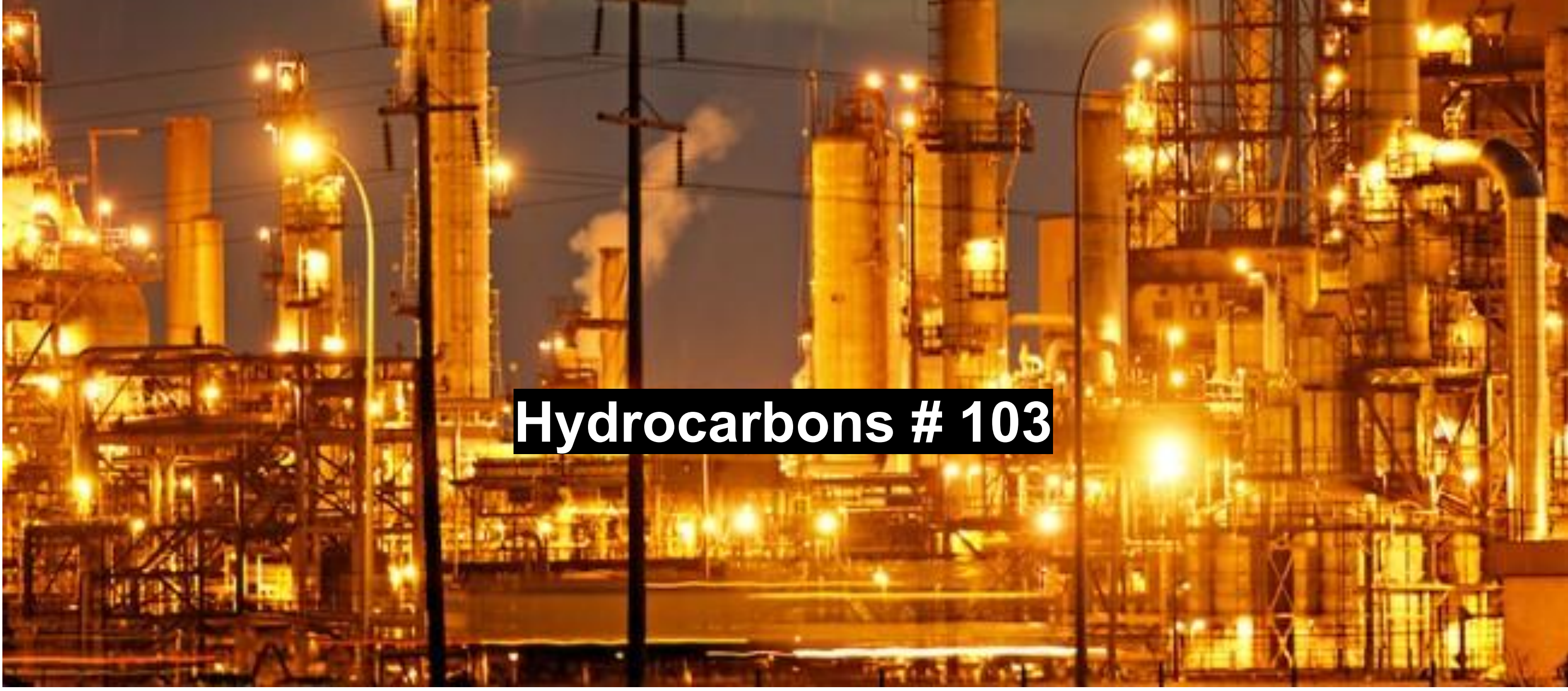

# Hydrocarbons # 103

## SCO Fuels   Houston, Rotterdam & Jurong

***The key to this offer is*** *that it is managed by a mandate for 15 refineries worldwide—based in California, USA—who have secured approval for standardized procedures and pricing across all the refineries they represent. Depending on each refinery's capacity, the mandate submits the ICPO at the most opportune moment,*

***AND EACH REFINERY INVOICES THE BUYER DIRECTLY.***

- **Flexibility of Origin:** The buyer has the authority to choose the origin for the vast majority of the products according to their geographic and commercial needs ("ANY Origin as requested by Buyer").
- **Zero Financial Risk (FOB):** Payment for the product via wire transfer (MT103/TT) is executed solely and exclusively **after** the buyer's inspection agency (SGS or equivalent) conducts a successful physical Dip Test and verifies the product's quality and quantity in the tanks.
- **Bank Guarantee in CIF Contracts:** For maritime shipments, the seller issues a **2% Performance Bond** to the buyer's bank before the documentary letter of credit is fully activated. Final payment is released only after a successful quality and quantity (Q&Q) inspection at the discharge port.

- **Financial Commitment in Logistics:** The refinery demonstrates transaction commitment by providing direct funding or co-financing for storage days at the buyer's tank farm to facilitate the product injection process.
- **Recent International Inspections:** Total transparency is guaranteed through the provision of fresh SGS or CCIC quality reports, strictly issued within the last 24 to 48 hours prior to critical transaction steps.
- **Secured Direct Communication:** Once the compliance process (KYC/CIS) is validated, the principal buyer maintains direct communication with the refinery. No opaque proxies or buyer substitutions are permitted mid-transaction, eliminating major red flags.

**Closing Note:** The stated procedures are strict and non-negotiable, structured specifically to protect the investor's capital, eliminate document speculation, and secure a continuous, long-term supply.

## FOB (DIP/PAY) TANK TO TANK

1. Buyer issues ICPO, POF, company registration certificate, and data page of the Buyer's Passport or any ID.
2. Seller issues CI and Warning Letter, Buyer signs and returns to Seller with his TSA. Seller will complete verification on the Tank Farm of the Buyer before making their three (3) day tank lease payment.
3. <u>*Seller leases and pays the Buyer's Tank Farm for three (3) days for the Injection Process. Buyer pays his tank farm company for his two (2) days' tank storage*</u> costs, totaling a five (5) day TSR.
4. Seller issues UDTA and SGS report.

## FOB PROCEDURE 1 TANK TO TANK

1. Buyer issues ICPO and CP addressed to the Seller/Refinery mandate along with the Buyer registered TSA and POF.
2. Seller verifies the Buyer's CP and TSA and issues the Buyer a CI of the product.
3. Buyer reviews the CI and signs and returns it to the Seller with an acceptance letter within the validity period stipulated on the CI.
4. Seller issues the Buyer a Notice of Readiness (NOR) and the Buyer provides the Seller with a TSR of one (1) day or more to indicate that the Buyer already has a

tank to lift the product. *(Option) or; <u>Buyer provides Seller four (4) days invoice from their</u> <u>tank farm and Seller will pay two (2) days after Buyer has paid two (2) days to obtain a</u> <u>minimum of four (4) days TSR</u>* and ATI from Buyer's approved tank farm (to prove the Seller and the Buyer commitment and readiness to perform) upon Seller receipt of the TSR and ATI Seller issues Buyer injection schedule and commence with the injection of the product into the said tanks.

5. Upon successful injection, the Seller issues the following PPOP documents to the Buyer:
   a) Product certificate of origin.
   b) Authorization to Sell and Collect (ATSC)
   c) Product passport.
   d) Dip test authorization
   e) Injection report
6. NCNDA/IMFPA will be signed by all intermediaries involved in the transaction.
7. Upon the Buyer's receipt of the PPOP, the Buyer inspects the product with an SGS agent or equivalent.
8. After the Buyer's successful dip test on the product, the Buyer makes the payment for the total value of the product via MT103-TT
9. Upon the Seller receiving the payment for the product from the Buyer, the Seller issues to the Buyer the title of ownership of the product and all exportation documents of the product.
10. The Buyer lifts the product with its vessel tanker. The Seller pays all intermediaries involved in the transaction.
11. Seller sends an Invitation letter to the Buyer for the Buyer or the Buyer's representative to visit the refinery to have a TTM to sign a year contract with the Buyer.

## FOB PROCEDURE 2 TANK TO TANK (SGS to Buyer's Tank Farm)

1. The Buyer issues their ICPO, POF, company registration certificate, and TSA.
2. Seller thoroughly verifies the TSA, issues the CI along with the Acceptance Letter sample. The Buyer is then required to sign and return both documents to the Seller.
3. The Seller visits the Buyer's tank farm and provides a copy of the SGS / CCIC Report exclusively for Verification purposes only to the Buyer's Tank Farm. The Buyer's tank farm then examines and validates the SGS / CCIC Report with the SGS / CCIC Company.
4. The Buyer will reach out to their Tank Farm to arrange for two invoices, one for the

Seller and one for themselves, each covering a period of three (3) days. *The Seller will pay the storage fees for three (3) days to the Buyer's tank storage company, demonstrating their commitment to the transaction. After the Buyer's tank storage company receives this payment, the Buyer will also pay for three (3) days of storage, thereby completing a total of six (6)* days of TSR and confirming their readiness to finalize the deal.

*Note: If the Buyer has an existing TSR, the joint payment for the tanks is not required.*

5. The Buyer will submit their six (6) days of TSR to the Seller, who will then provide the following POP documents to the Buyer:
   a) Product Passport.
   b) Certificate of Origin.
   c) Statement of Product Availability.
   d) Notice of Readiness (NOR) indicating the Seller's readiness to begin injection.
   e) Injection Schedule outlining the timeline for injecting the product into the Buyer's tanks.
   f) Authorization to Sell and Collect (ATSC)
6. NCNDA/IMFPA for all parties to sign.
7. After these steps are completed, the Seller will register the NCNDA/IMFPA with their bank and will issue the following documents to the Buyer:
   a) Act of Transfer / Change of Ownership Documents.
   b) Injection Report.
   c) Dip Test Authorization.
   d) Recent SGS / CCIC Quality Survey (conducted within the last 24 hrs)
8. The Buyer will conduct a Dip Test inspection of the product with an SGS / CCIC agent at their own tanks. Following a successful Quality and Quantity (Q&Q) Dip Test, the Buyer will make payment for the total value of the product injected into the tanks via TT/MT103.
9. The Seller will settle payments to all intermediaries involved as stipulated in the NCNDA/IMFPA.

## TABLE TOP MEETING (TTM)

1. Buyer issues ICPO and TSA/CPA and POF for Seller verification.
2. Seller issues CI Buyer signs and returns for legalization.
3. Buyer opens communication with the Seller and Buyer tank farm for scheduling for TTM in the Buyer's Tank Farm office. During TTM, the Seller provides the following POP documents for Buyer verification, and the Buyer provides the POF.
   a. Fresh SGS Report
   b. Injection Report

c. Product Passport
d. TSR
e. Unconditional Dip Test Authorization (UDTA)
f. Authorization to Verify (ATV)

4. After the TTM and verification of the POP, both parties move to Seller’s tank storage for Physical Verification, and upon successful verification Seller and Buyer sign a Tank to Tank Injection Agreement (TTTIA).
5. Seller signs NCNDA/IMFPA with intermediaries.
6. Seller injects the goods into Buyer's tank, and the Buyer does the Dip Test at his own expense.
7. Buyer pay to Seller by MT103/TT within 24 hours.
8. Seller transfers all Title Ownership documents and Shipping documents to the Buyer's name and hands them over to the Buyer.
9. Seller issues draft SPA to Buyer to review for R&E monthly deliveries.
10. Buyer reviews and approves the SPA and issues SBLC/DLC, Irrevocable, Non Transferable, Auto revolving for 12 months’ shipment value, for the length of contract, and for each lift per schedule, the Buyer pays after Dip Test by MT103 Wire Transfer, one for each monthly quantity.
11. The subsequent delivery shall commence according to the terms and conditions of the contract.
12. Seller pays all intermediaries within 24 hours after receipt of payment from Buyer as per NCNDA/IMFPA.

## FOB TANK-TO-VESSEL (TTV)

1. Buyer issues an ICPO addressed to Seller with Seller's procedure incorporated on it, Buyer's company details, banking details, with Buyer's Vessel CPA and POF.
2. Seller issues a CI for the available quantity of product in the Seller's leased tank to the Buyer. The Buyer signs the CI and returns it to the Seller.
3. Seller issues to Buyer a Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by the Seller, the Buyer, and the Buyer's Logistic Company.
4. Upon return of the endorsed TTVIA, Seller releases to the Buyer the following PPOP documents;

a) Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS
b) Injection Report
c) Fresh SGS Report less than 48 hours
d) Unconditional DTA in the Buyer's name
e) Authorization to Verify ATV

f) Authorization to Sell and Collect fund (ATSC)
g) Commitment to Supply (CTS)
h) Product Passport and Analytical Report (PP)
i) Certificate of Origin (COO)
j) Attestation of allocation
(AOA) k)Legalized
Commercial Invoice

5. Buyer verifies the product availability, schedules tank access for inspection, and his SGS Inspection team conduct dip test on the product in the tank.
6. Upon successful dip test, Seller issues the full injection schedule to the Buyer along with Notice of Readiness. Buyer pays the total cost of the product via MT103 against a successful Dip Test within 48 hours, or the Buyer will be responsible for each day's tank extension cost.
7. Seller transfers to the Buyer title of ownership certificate and all other export documents. NCNDA/IMFPA is signed by intermediaries of both the Seller and the Buyer. Seller pays all intermediaries involved in the transaction.

## TANK TAKE OVER (TTO)

1. The Buyer sends ICPO and POF
2. The Seller issues a CI for the Buyer's endorsement, and a Tank Take Over Agreement (TTOA).
3. The Buyer signs and returns the CI to the Seller and TTOA.
4. The Seller issues the product ATV
5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition of the Access Code Certificate).
6. The Seller issues UDTA, product passport, ATSC, injection report, SGS Report (not less than 48 hours)
7. Upon the successful Dip Test Inspection in the Seller's Tank, the Buyer submits NOR from his Shipping Company, and the Seller injects the product into the Buyer's Vessel or Tanks.
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller.
9. The Seller transfers the product title with the complete POP documents to the Buyer and pays commission to the Seller and Buyer Sides Intermediaries as per the Master Fee Agreement.

10. The Seller issues an annual (12 months) delivery contract for review.

## CIF ASWP

1. Buyer issues an ICPO upon receipt and acceptance of the Seller's Soft Offer.
2. Seller issues draft SPA for Buyer's review and signing.
3. Seller sends partial POP to Buyer via email:
   a) Statement of Availability of Product
   b) Commitment to Supply
   c) Product Passport
   d) Certificate of Origin
4. Seller appoints and signs the Charter Party Agreement with the Buyer and the shipping Company. Buyer and Seller pay the shipping company for transporting the product to the Buyer's final discharge port.
5. Seller sends the full POP and 2% Performance Bond to the Buyer's bank. Buyer's Bank sends, in return, the Irrevocable Non-Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/ Q&Q or equivalent inspection, immediately Buyer's bank releases the total value of the shipping to Seller's Bank within 48 hours (two banking days) by MT103.
7. Buyer / Seller pays all intermediaries involved in the transaction as per IMFPA within 48 hours.

## Important Notes

1.- Before submitting an ICPO, a videoconference must be coordinated with the Buyer and/or an officially Authorized Buyer's Representative/Mandate with the Seller's Representative for a question-and-answer session.

2.- Procedures are non-negotiable; do not attempt to negotiate the Procedures before or once a transaction starts.

3.- The Seller has the fuels; the Seller makes the rules. This Title Holder sells fuel, not POP.

4.- No JVs or Proxies are accepted. Do not substitute the End Buyer mid-transaction; this is a Red Flag and may lead to cancellation. Buyer's CIS bank details must match the paying bank.

5.- Due to the heightened volatility driven by geopolitical instability, prices are subject to adjustment until receipt of the ICPO and/or execution of the

SPA.

6.- The Company operates as a direct agent to accredited global refineries.

7.- Buyer must comply with the stated Procedures and does not have time to debate that which cannot be changed or modified.

8.- If Buyer does not see a document listed in a particular step of the Procedures, Buyer will not receive it, so please read each Procedure carefully.

## Rules of Engagement

These Rules of Engagement are set forth to ensure that the principal Buyer has direct communication with the Seller (Refinery) and to prevent unnecessary circulation of the Refinery's offers. The Refinery has agreed to abide by these rules to facilitate a secure and efficient transaction process.

### 1. Acceptance of Price and Procedures

Both the principal buyer and the refinery must agree upon the pricing and procedures outlined in the initial offer. This agreement is essential for moving forward in the transaction.

### 2. Submission of KYC/CIS

A KYC and CIS must be prepared and sent to the Authorized Mandate. This step is crucial for verifying the identity of the parties involved and complying with regulatory requirements.

### 3. Instructions for ICPO

Upon receipt of the KYC/CIS, the mandate will provide the principal Buyer with the necessary instructions for issuing the ICPO.

### 4. Confidentiality Assurance

Both parties agree to keep the Refinery's offer and any sensitive information confidential. The circulation of any offers or details beyond the parties directly involved in the transaction is strictly prohibited.

### 5. Direct Communication

All communications regarding the transaction must occur through the agreed channels to ensure clarity and accountability. The principal Buyer should have direct contact with the Seller (refinery) once the KYC/CIS is validated.

***Compliance with the terms outlined above is mandatory for all transactions***

**LOADING PORTS:** Primorsk / Novorossiysk / Vladivostok / Houston /Rotterdam /Aktau-Kazakhstan/Ningbo-houshan port/ Qingdao / Jurong/ (ASWP).

## Prices:

**JET A-1**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, one million (1,000,000) barrels with R&E into yearly
contract FOB: US $88.00 Gross / US $86.00 Net per Barrel
CIF: US $93.00 Gross / US $91.00 Net per Barrel

### ULTRA LOW SULPHUR DIESEL FUEL (EN590)
ORIGIN: (Any) As requested by Buyer
QUANTITY: MOQ, one hundred thousand (100,000) MT with R&E into a yearly
contract FOB: US $560.00 Gross / US $550.00 Net per MT
CIF: US $570.00 Gross / US $560.00 Net per MT

**VIRGIN D6 FUEL OIL**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, one hundred million (100,000,000) Gallons with R&E into yearly
contract FOB: US $.99 Gross / US $0.97 Net Per Gallon
CIF: US $1.09 Gross / US $1.07 Net Per Gallon

**SULPHUR GRANULAR/LUMPS**
ORIGIN: Kazakhstan
QUANTITY: MOQ, one hundred thousand (100,000) MT with R&E into a yearly
contract CIF: US $350.00 Gross / US $340.00 Net per MT contract
DURATION: 12 months with R&E payment Method: MT103
INSPECTION: SGS

**PETROLEUM COKE**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, Fifty thousand (50,000) MT with R&E into yearly contract
FOB: US $230.00 Gross / US $220.00 Net per MT
CIF: US $240.00 Gross / US $230.00 Net per MT

**WTI (WEST TEXAS INTERMEDIATE)**
ORIGIN: US
QUANTITY: MOQ, One Million (1,000,000) Barrels with R&E into yearly contract FOB: US $70.00 Gross / US $68.00 Net per barrel
CIF: US $75.00 Gross / US $73.00 Net per barrel

**LIQUEFIED NATURAL GAS (LNG) GOST 5542-87**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $380.00 Gross / US $370.00 Net per MT
CIF: US $390.00 Gross / US $380.00 Net per MT

**LIQUEFIED PETROLEUM GAS (LPG) GOST 20448-90**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $380.00 Gross / US $370.00 Net per MT
CIF: US $390.00 Gross / US $380.00 Net per MT

**BITUMEN 60/70**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $480.00 Gross / US $470.00 Net per MT
CIF: US $490.00 Gross / US $480.00 Net per MT

**UREA 46% PRILLER & GRANULAR**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, one hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $535.00 Gross / US $525.00 Net per MT
CIF: US $545.00 Gross / US $535.00 Net per MT

**AVIATION KEROSENE COLONIAL GRADE “54” (GOST 10227-86)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, Two million (2,000,000) Barrels with R&E into yearly contract FOB: US $93.00 Gross / US $91.00 Net per Barrel

CIF: US $103.00 Gross / US $101.00 Net per Barrel

**EASTERN SIBERIA PACIFIC OCEAN CRUDE OIL (ESPO)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $99.00 Gross / US $98.00 Net per MT
CIF: US $100.00 Gross / US $99.00 Net per MT

**HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, Fifty Thousand (50,000) MT with R&E into yearly contract
FOB: US $421.00 Gross / US $411.00 Net per MT
CIF: US $431.00 Gross / US $421.00 Net per MT

**DIESEL GASOIL L-0.2-62 (GOST305-82)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, Fifty thousand (50,000) MT with R&E into yearly contract
FOB: US $360.00 Gross / US $350.00 Net per MT
CIF: US $370.00 Gross / US $360.00 Net per MT

**MAZUT M100 (GOST 10585-75)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, Fifty thousand (50,000) MT with R&E into yearly contract
FOB: US $440.00 Gross / US $430.00 Net Per MT
CIF: US $450.00 Gross / US $440.00 Net Per MT

**AGO**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $550.00 Gross / US $540.00 Net per MT
CIF: US $560.00 Gross / US $550.00 Net per MT

**LCO**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $350.00 Gross / US $340.00 Net per MT
CIF: US $360.00 Gross / US $350.00 Net per MT

**92-OCTANE GASOLINE**
ORIGIN: (ANY) As requested by Buyer

QUANTITY: MOQ, One million (1,000,000) Barrels with R&E into yearly contract FOB: US $85.00 Gross Per Barrel / US $83.00 Net per Barrel
CIF: US $95.00 Gross Per Barrel / US $93.00 Net per Barrel

**NAPHTHA**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $460.00 Gross per MT/ US $450.00 Net per MT
CIF: US $470.00 Gross per MT / US $460.00 Net per MT

**HEAVY FUEL OIL (HSFO)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $320.00 Gross Per MT / US $330.00 Net per MT
CIF: US $330.00 Gross per MT / US $340.00 Net per MT

**LIGHT MARINE FUEL OIL (LSFO)**
ORIGIN: (ANY) As requested by Buyer
QUANTITY: MOQ, One hundred thousand (100,000) MT with R&E into yearly contract
FOB: US $390.00 Gross PER MT / US $380.00 Net per MT
CIF: US $400.00 Gross PER MT / US $390.00 Net per MT

**Commissions:**

**a)** Per Barrel: $1.00 Seller Side / $1.00 Buyer Side
**b)** Per MT: $5.00 Seller Side / $5.00 Buyer Side
**c)** Per Gallon: $0.01 Seller Side / $0.01 Buyer
Side Seller Side: Closed
Buyer Side: Open