



Hydrocarbons # 105

SCO Fuels FOB >> Houston/Rotterdam

U.S. Re-seller/ Title Holder (Florida)

*Tank to Tank (TTT), **Dip & Pay**, and Tank to Vessel (TTV)*

Highlights of this offer:

1. High Profitability & Volume Flexibility

- **Exceptional Margin:** Offers a massive discount against the Platts index of **Gross \$-60.00 / Net \$-50.00**.
- **Scalable Volume:** Allows starting with a safe trial of **200,000 MT** up to a maximum of **500,000 MT**.

2. Zero Operational Financial Risk

- **No Upfront Money:** The seller **charges no fees or deposits** whatsoever.
- **Payment Against Real Verification:** The buyer pays via **MT103 or SBLC** *only after* a **successful Dip Test** in the tanks to independently confirm the fuel's quality and quantity.

3. Efficient Logistics in Global Hubs (FOB)

- **Strategic Locations:** FOB deliveries out of **Houston and Rotterdam** through three flexible procedures of choice: **Tank to Tank (TTT), Dip & Pay, or Tank to Vessel (TTV)**.

- **Inspection & Quality:** Backed by **fresh SGS reports** (48 to 72 hours old) and fuel originating from stable sources (**Kazakhstan, Egypt, and Qatar**).
- **Legal Backing:** The seller is an established U.S. Reseller/Title Holder (Florida).

4. Future Vision & Diversification

- **Product Range:** After successfully completing the EN590 trial, the seller has the capacity to supply **JetA-1 and D6**, opening the door to a long-term contract and supply partnership.

EN590 10PPM	
Quantity: (Min/Trial) 200, 000 – (Max) 500,000 MT	Price (Platts): (Gross) \$-60.00 / (Net) \$-50.00
Commission: \$5.00 Seller Side / \$5.00 Buyer Side.	

TERMS AND CONDITIONS

- FUEL ORIGIN:** Kazakhstan, Egypt or Qatar
- PAYMENT TERMS:** MT103
- INSPECTION:** SGS or equivalent
- COMMISSIONS:** 50/50% Paid to Sell and Buy side, *Sell Side is closed, Buy Side open,*
- OVERPRICE:** Maximum \$20.00, 50% to the Sell Side and 25% to the facilitators near the buyer and 25% to the facilitator near the seller.
- FUEL AVAILABILITY:** Your CI is your guarantee of an allocation.
- PRICES:** Subject to change without notice.
- PROCEDURES:** Seller's Procedures only, non-negotiable

Tank To Tank (TTT)

iPOP directly to the Buyer before TSR!

1. Buyer issues ICPO and CIS/KYC containing the Seller's working procedure with banking details and a scanned copy of the Buyer's passport along with the TSA Document.
2. Seller issues CI and Injection Schedule of the product in tanks at the port, *Buyer, and Buyer's tank farm/logistics sign and returns CI to Seller.*
3. Seller issues to Buyer the POP listed below:

- a. (ATV) with access code and hub number in order to verify the product.
 - b. GPS Coordinates- TSR
 - c. Product Passport-Product Origin
 - d. *Injection Report*
 - e. Unconditional Dip Test Authorization letter (UDTA)
 - f. Authorization to Sell and Collect (ATSC)
 - g. *Fresh SGS Report in Seller's Tank of no less than 72 to 48 hrs.*
4. Seller issues NCNDA/IMFPA to all intermediaries involved in the Transaction and to the Buyer for approval and signature.
5. Buyer inspects fuel by SGS at Buyer's expense and sends TSR.
6. Upon a successful Dip Test in tanks, Seller offers the option to pay via MT103/TT or with an SBLC, and the product will immediately be injected into Buyer's tanks. Title transfer ownership is sent to the Buyer Bank-to-Bank.
7. Within 48 hours, the Seller pays all intermediaries.

Dip & Pay

1. Buyer issues ICPO.
2. Seller issues CI, Buyer sign CI and returns back to Seller.
3. Seller issues the below listed POP documents to the Buyer.
 - a) Tank Receipt.
 - b) Certificate of Origin.
 - c) Product Passport (Quality & Quantity Analysis).
 - d) DTA (Dip Test Authorization Letter).
4. Buyer secures its tank time to perform Dip Test on the product on Seller's tanks or Buyer provides to Seller, Buyer's tank farm contact details and tanks coordinates with Authorization to Inject (ATI) from Buyer's tank operator for Seller to inject the product into Buyer's tank and Buyer performs the Dip Test in its Tank.
5. Upon successful Dip Test on the product in Seller's tanks or in Buyer's Tanks, Buyer makes payment via MT103-T/T or with an SBLC for the total value of the product and then the title to the product is passed on to the Buyer with all exportation documentation and injection into Buyer's tanks starts.
6. Seller pays all commissions to intermediaries involved in the transaction. Buyer and Seller sign and execute the subsequent monthly contract shipment delivery and the monthly shipment deliveries continues as agreed in the Schedule for Delivery and Buyer makes payment for every shipment delivered to Buyer at the Reception Facility at destination port via MT103-T/T or with an SBLC after Buyer's confirmation of Quality & Quantity of each monthly shipment.

Tank To Vessel (TTV)

- 1.** Buyer issues ICPO, CIS/KYC and CPA.
- 2.** Seller sends Draft of the CI and draft of DPST (Delivery Processing Schedule Table)
- 3.** Buyer and Vessel Operator endorse and approves the CI & DPST respectively and return to Seller, Seller signs CI and issues final Copy.
- 4.** Seller programs injection and issues to Buyer the following documents:
 - a) Unconditional Dip Test Authorization (UDTA)
 - b) *Fresh SGS report (less than 72 hours old)*
 - c) Injection Report
 - d) Certificate of Origin
 - e) Authorization to Sell and Collect (ATSC)
 - f) Tank Storage Receipt (TSR)
 - g) NCNDA/IMFPA
- 5.** Buyer verifies POP within 24 to 48 hours. (Buyer has optional dip test inspection on the product in the Supplier/Seller's storage tanks via SGS at Buyer's expense.
- 6.** Upon successful dip test inspection (if necessary), Buyer provides INOR (Injection Notice of Readiness) to Seller and Seller immediately commences injection of the product into Buyer's CPA Chartered vessel, then Buyer makes payment for the total product value by MT103/TT or via an SBLC upon injection completion.
- 7.** Seller immediately transfers the title of the product ownership to Buyer with all export documents.
- 8.** Seller pays commission to Seller's Side, and Buyer pays commission to Buyer's Side intermediaries, as per the executed NCNDA/IMFPA for this transaction within 72 hours of receipt of payment from Buyer.
- 9.** Buyer and Seller execute SPA for 12 months.

Preliminary Steps

- 1.** Before submitting an ICPO, a videoconference call will be coordinated with the Mandates for a question-and-answer session, and the Buyer's Mandate /Representative /Designated Transaction Professional will allow the Seller's Mandate to know what the Buyer is looking for prior to taking the time to connect.
- 2.** The ICPO must at least be cc'd to one intermediary designated by the Seller's Mandate for a follow-up.

Important Notes

1. This opportunity is subject to availability on a first-come, first-served basis.
2. Seller takes no fees or deposits.
3. No JVs, No Proxy Buyers, no Financiers, only End Buyers
4. Seller's Procedures are non-negotiable; please do not attempt to negotiate the Procedure before or once a transaction starts. This Seller does not accept any form of procedure negotiation, alteration, or performance conditions from any buyer. Any deviation from the Procedure will raise a red flag and may lead to cancellation. All documents will be issued at the appropriate stage of the transaction, strictly in accordance with the Seller's Procedures.
5. Do not substitute for Tank Farms or Logistics Companies in the middle of a transaction; this is a **red flag** and may lead to cancellation
6. Please note that not all Tank Farms are accepted, so before jumping ahead and signing contracts with a Tank Farm, run their name by us and allow us to tell you if they are approved or not to do business with this Seller.
7. Prices are subject to adjustment until receipt of the ICPO and/or execution of the SPA.
8. Buyer's CIS needs to come from the same entity that will make the payment (MT 103). Buyer's CIS Bank details must match the bank's pay and the information stated in the SPA; only 25 Top Tier Banks.
9. This Seller sells fuel, not POP; there's no free POP when dealing with this Seller.
10. This Seller does not provide historical data from other buyers; Seller cannot reveal past performance.
11. The Buyer must demonstrate the ability to receive fuel prior to receiving POP.
12. **Seller is also able to supply JetA-1 and D6 but wants to start with EN590 (as a Trial).**

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