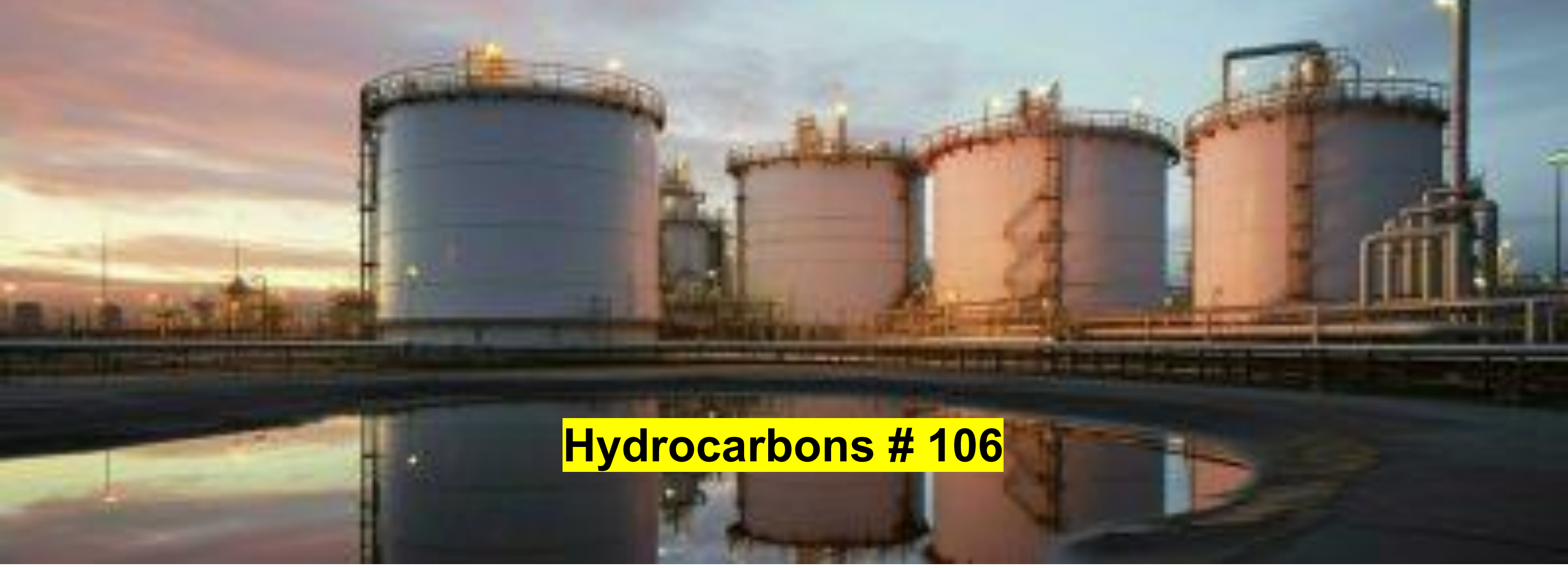

Hydrocarbons # 106

EN 590 / D6 / JET A1 //

Rotterdam - $ Platts - less

Key Advantages of the SCO Offer (FOB Rotterdam)

- **Highly Competitive Net Discounts:** The offer features very attractive price reductions against the NWE Platts index:
  - EN590 10 PPM: Net discount of $\$ - 80.00$ per MT.
  - Jet-A1: Net discount of $\$ - 12.00$ Per BBLS.
  - D6: Net discount of $\$ - 0.37$ per Gallon.
- **Zero Initial Financial Risk:** The seller takes no fees or deposits of any kind to initiate the transaction.
- **Maximum Verification Security:** The buyer conducts a physical product tank facility inspection (ATV) in Rotterdam before paying the total product cost. Additionally, proof of product (POP) documents and a fresh SGS report are fully guaranteed for verification at the terminal meeting.
- **Direct Logistics and Takeover:** Upon successful inspection and payment, title ownership is immediately transferred, and the buyer takes over the seller's tank (*Takeover Seller's Tank*).
- **Absolute Legal Compliance:** The fuel origin is strictly non-sanctioned.

💡 **Closing pitch for the seller:** When presenting this, emphasize that the procedure is direct with a verified Dutch Reseller/Title Holder and is strictly non-negotiable. This guarantees that as long as the buyer is legitimate and follows the protocol, the transaction will be executed with complete transparency, avoiding any wasted time or unexpected changes in conditions.

SCO Fuels FOB
Rotterdam

Nederland's Re seller/Title Holder

ATV physical and fresh SGS for verification and Takeover Seller's Tank

EN590 10 PPM	
Quantity: (Min/Trial) 100, 000 - (Max) 400,000 MT	**Price (NWE Platts): (Gross) $-90.00/ (Net) $-80.00**
Commission: $5.00 Seller Side / $5.00 Buyer Side.	

Jet-A1	
Quantity:(Min/Trial)1,000,000-(Max) 5,000,000 BBLS	**Price (NWE Platts): (Gross) $-15.00/ (Net) $-12.00**
Commission: $1.50 Seller Side / $1.50 Buyer Side.	

D6	
Quantity: (Min/Trial) 100, 000,000 – (Max) 400,000.000 Gal.	**Price (NWE Platts): (Gross) $-0.40/ (Net) $-0.37**
Commission: $0.015 Seller Side / $0.015 Buyer Side.	

TERMS AND CONDITIONS

FUEL ORIGIN: Non-sanctioned
PAYMENT TERMS: MT103 or TT
COMMISSIONS: 50/50% paid to Sell and Buy Side, *Sell Side is closed, Buy Side is open*
FUEL AVAILABILITY: Your CI is your guarantee of an allocation.
PRICES: Subject to change without notice.
PROCEDURES: Seller's Procedures only, non-negotiable

Procedure

1. Buyer issues an official ICPO together with the Company's Registration Certificate and Signatory's Passport.
2. Seller issues a Commercial Invoice (CI) to the Buyer for the available quantity.
3. Buyer signs and returns the Commercial Invoice. The NCNDA/IMFPA must also be signed by the Buyer and all Buyer groups and submitted for the Seller's endorsement.
4. Seller dispatches to the Buyer a complete set of preliminary Tank Facility Inspection letters (***ATV Physical Verification*** - Buyer's Port Entrance Permission Certificate required). Fresh SGS and POP documents will be provided for verification purposes at the time of ATV at terminal meeting.
5. Buyer conducts product tank facility inspection ***(ATV physical verification).***
6. Upon successful completion of product tank facility inspection, the Buyer pays the product tank extension within 5 hours, and the Seller immediately transfers title ownership of the product to the Buyer together with all relevant export full POP documents for the Buyer to be authorized by the port authority to conduct a product dip test.
7. Upon completion of successful product inspection by Buyer, Buyer remits the product total cost payment. Buyer takes over Seller's tank.
8. Seller pays all intermediaries involved in the transaction via MT103 or TT within seventy-two (72) hours.

Preliminary Steps

1. **Before submitting an ICPO, a videoconference call will be coordinated with the Mandates for a question-and-answer session and the Buyer's Mandate/Representative/Designated Transaction Professional will allow the Seller's Agent (Seller does not have a Mandate) to know what the Buyer is looking for prior to taking the time to connect.**
2. **NCNDA**
3. **The ICPO will be sent directly to the Title Holder and must at least be cc'd to one intermediary designated by the Seller's Agent for a follow-up.**

Important Notes

1. **Seller takes no fees or deposits.**
2. **<u>No JVs, No Proxy Buyers, no Financiers, only End Buyers</u>**
3. **Seller's Procedures are non-negotiable; please do not attempt to negotiate the Procedure before or once a transaction starts. This Seller does not accept any form of procedure negotiation, alteration or performance conditions from any buyer. Any deviation from the Procedure will raise a red flag and may lead to cancellation. All documents will be issued at the appropriate stage of the transaction, strictly in accordance with the Seller's Procedures.**
4. **Prices are subject to adjustment until receipt of the ICPO and/or execution of the SPA.**
5. **This Seller does not provide historical data from other buyers; the Seller cannot reveal past performance.**