



Hydrocarbons # 75

FBO HOUSTON or ROTTERDAM

From Important Reseller - EN 590 / Jet A1 / D6

SOFT CORPORATE OFFER TTT & TTV

Product	DIESEL EN590 (10 ppm)
Spot Trial	100k Mtn
Monthly Delivery	200k Mt up to 400k MT
Contract Period	12 Months with Rolls and Extension
Origin	NON-SANCTIONED
Destination port	FOB TTT/TTV ROTTERDAM – HOUSTON Port's
Packing	Bulk Delivery
Quality	Export Standard
Fixed Price	USD \$ 580.00 Gross / USD \$ 570.00 Net
Commission	US\$ 10 (\$5.- Sellers side / \$5.- Buyer side)
Performance Bond	2% of each shipment
Inspection	InterTech, Say Bolt, SGS- CIQ or Similar at loading Port
Payment Terms	Spot Trial: TT Wire Transfer /MT103 Contract: SBLC/DLC MT199-760
Insurance	Paid by Seller, Covering 110% for each shipment value

USA origin

JET A1 Trial 1 or 2 MM bbl Contract max 2 MM bbl

Price USD \$80 Gross \$78 Net per bbl

D6

Trial 100 or 200 MM gal Contract 200 at 400 MM gal

Price Usd 0.85 Gross 0.82 net per gal

FOB TANK to TANK (TTT) TERMS AND PROCEDURE.

- 1) Buyers' issues and send an irrevocable corporate purchase order (ICPO), valid Tank Storage Agreement (TSA) with the ashore tank farm company
- 2) Seller issues Commercial Invoice (CI) for the available quantity in the Storage Tank and then programs the injection
- 3) Buyer countersigns Commercial Invoice (CI) and returns to seller with NCNDA/IMFPA signed by all Buyer groups with commission structures.
- 4) Seller issues an injection programming agreement (IPA), for the seller, buyer, and buyer logistics company; all three parties sign and endorse the injection programming agreement (IPA). If buyers don't have a logistics company to endorse the IPA, they can make a Security Guarantee deposit directly to the seller to take over the seller's tanks.
- 5) Seller representative and buyer representative or Buyer to meet at the seller storage tank facility **in person (face-to-face)** and hand over the hard copies of the following documents:
 1. Fresh SGS (Q&Q report) less than 48 hours.
 2. Tank storage receipt (TSR) with the tanks' GPS coordinates.
 3. (ATV) Authorization to verify.
 4. Injection report Shore Tank (IR)
 5. Certificate of Origin
 6. ATSC authorization to sell & Collect
 7. Unconditional Dip Test Authorization (DTA).
 8. Statement: Availability of Product.
 9. Refinery Registration Certificate
 10. Tank Access Code/Hub Number

- 6) Upon successful verification of documents and SGS report by buyer's team, Buyer order SGS to conduct the Dip test in the seller Storage Tank for more confirmation on buyer expenses.
- 7) Seller commences injections immediately into the buyer storage tank or Vessel and issues Buyer Title of Ownership certificate to be followed by all export Documentation.
- 8) Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and then as per signed NCNDA-IMFPA the Seller pays all intermediaries involved in the transaction.
- 9) Upon successful completion of the sale/purchase of the Trial Quantity Buyer and Seller negotiate and sign a long-term contract of minimum 12 months' duration with possible R&E

PROCEDURE TTV HOUSTON – ROTTERDAM

1. Buyers issues an ICPO and (CPA) Charter Party Agreement, Company Profile.
2. The Seller issues a Commercial Invoice (CI) to the buyer.
3. Buyer countersigns Commercial Invoice (CI) and returns to seller with NCNDA/IMFPA signed by all Buyer groups with commission structures.
4. The Seller issues TTVIA - to be signed by Buyer Logistics company.
5. The Seller issues the following POP documents to the buyer ("Documents"):
 - a. Statement of Product Availability
 - b. Commitment Letter to Supply
 - c. Product passport/certificate of origin
 - d. TSR
 - e. Injection report
 - f. Unconditional Dip Test Authorization (UDTA)
 - g. Authorization to Verify the Product in the Seller's Tanks (ATV)
 - h. Fresh SGS (Q&Q) Report ("SGS") 72 hrs. maximum.
 - J. ATSC
6. The Buyer shall either verify and accept the SGS or conduct a dip test of the Product at its sole expense at the Seller's tank storage facility, and upon verification the Seller shall immediately commence injection of the Product into the Buyer's tank vessel.
7. After SGS seller will arrange the loading port for the vessel to have a laycan

date. Upon arrival, the vessel berths as per the port authorization call signs.
Note: This should be as soon as possible upon arrival of the vessel at the loading port, preferably within 1 -3 days

8. After injection, the Buyer's appointed testing company boards the vessel and conducts the fresh Q&Q. Test results will be available within 24 hours of test being conducted.
9. Upon positive Q&Q results, Buyer releases the full Product payment against the CI, in accordance with the Q&Q report, to Seller's nominated bank account, via SBLC /MT103/TT, within 2 to 3 banking days.
10. Seller transfers title to buyer
11. The Seller and Buyer sign a twelve (12) month Sales and Purchase Agreement