



## **GRANULATED UREA N46 – YARA Brand – GRADE “A”**

### **PRODUCT**

GRANULATED UREA N46 - YARA Brand – GRADE “A”

UREA DEFINITION: Urea is a white dry organic compound and a crystalline substance and has minimum of 46% Nitrogen calculated in dry state.

QUALITY SPECIFICATIONS: WHITE

GRANULES NITROGEN

RECALCULATED TO DRY: 46.2%

BIURET, NOT MORE THAN: 1.0%

WATER, NOT MORE THAN: 0.5%

GRANULOMETRY: (GRANULES SIZE): 1mm to 4mm 90% min. FREE AMMONIA: 160 PXT PPM MAX.

MELTING POINT: 132

DEGREES CEN.

CRUMBLINESS: 100%

PHYSICAL PROPERTIES: NON-RADIOACTIVE, WHITE, FREE FLOWING, FREE FROM HARMFUL SUBSTANCES COATED, SPHERICAL & UNIFORM IN SIZE, 100% TREATED AGAINST CAKING.

### **PACKING**

Commercial Urea is available in any desired packing.

However, it is generally packed in 50 kg, 600 kg, 1000 kg bags

Or Bulk

### **S.O.P - Standard Operating Procedure**

Our supplier is a YARA distributor in UK, and a company that handles their sales processes quickly and efficiently, for that reason we have reached an agreement with them to carry out a previous process as described below. With this procedure, the buyer asks all the pertinent questions, does its corresponding due diligence, and make his banking preparations to make the purchase in 7 days or less, when the LOI is delivered to the supplier. Our goal with the procedure is to facilitate the process, for this reason the parties must follow it step by step, without exception.



All the supply is guaranteed to meet the specifications and to pass the requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures (Blank Copy Attached)

**YARA only sells through its own distributors.**

## PROCEDURE

- 1) SIGN NCNDA
- 2) BUYER SEND LOI/ICPO
- 3) SELLER ISSUES DRAFT OF CONTRACT FOR VIEW AND SIGNING.
  - The seller issues the draft contract to buyer for comments, viewing and signing.
- 4) BUYER RETURNS SIGNED AND STAMPED CONTRACT (SPA).
  - The buyer returns the draft of contract with all amendments required and with their full banking coordinates and confirming bank information.
  - The buyer also sends the proposed verbiage of the initial batch financial instruments for the seller's approval.
  - The seller, after reviewing and finalizing all amendments issues the final and valid contract in pdf format to the buyer. (This electronic contract shall be deemed valid and binding).
- 5) SELLER ISSUES PRO-FORMA INVOICE FOR THE ORDER VALUE.
- 6) BUYERS' BANK ISSUES 100% IRREVOCABLE TRANSFERABLE & ASSIGNABLE LETTER OF CREDIT AT SIGHT (MT700) WITH A VALUE USD\$X,XXX,000.00 (\$\$\$\$\$ 00/100, UNITED STATES DOLLARS) AS FULL PAYMENT WITH LC VALID FOR A PERIOD OF 45 WORKING DAYS.
- 7) AFTER AUTHENTICATION AND CONFIRMATION OF LC, SELLER WILL START WITH DOCUMENTATIONS AND LOADING IN ORDER TO EFFECT SHIPMENTS.
  - Upon receipt of fully lc, seller will commence the shipment of the first delivery of 12,000 MT of Urea Granulated- grade "A".

## PAYMENT TERMS

Buyers' bank issues 100% irrevocable, transferable & assignable letter of credit at sight (mt700) with a value USD\$ X,XXX,000.00 (\$\$\$\$\$ 00/100, united states dollars) as full payment.

Payment will take place after the shipment quantity arrival to Port of XXXX, XXXX and the buyer or its' representative release the cargo, an official letter head issued by buyer



certifying this regard and the same official letter must be one of the required docs and must be presented by Beneficiary along with other below required documents.

The Letter of Credit will be released after shipment and inspection after SGS report (QUALITY AND QUANTITY) report at destination port, along with other below required documents.

**Documents required after issuing 100% IRREVOCABLE TRANSFERABLE, ASSIGNABLE & REVOLVING LETTER OF CREDIT (L/C) AT SIGHT. (MT700).**

- 1) 3 set of Bills of Lading, "Clean On board" and marked "Freight Prepaid
- 2) Certificate of Weight, Quantity, Quality issued by SGS or similar authority
- 3) Certificate of Country of Origin
- 4) Original Quality Certificate (Phytosanitary) issued by the Manufacturing Plant that shall be verified by the Competent Authorities of the State of Origin
- 5) Seller's signed Commercial Invoice in 4 copies, one original set of the above documents shall be sent directly to Buyer's bank
- 6) Documents shall be sent via first class courier service
- 7) Certificate of hold and hatch cleanliness issued by SGS or equivalent agencies
- 8) Packing list plus 3 sets of copies.

**Notes:**

1. Buyer must send LOI/ICPO along with CIS and Proof of funds to initiate procedure
2. All Procedures must be followed for the negotiation to proceed.
3. **The seller does not send:**
  - 3.1. BL or other shipping inspection certificates from previous customers for anyone to review (Data Protection Act).
  - 3.2. Physical sample, without exception.
4. **The seller does not send:** Photos or videos so as not to disturb the privacy and identity of our suppliers.

**Prices: CIF AWSP >** 25,000 MT = \$ 425.00 - 50,000 MT = \$ 410.00  
 100,000 MT or more: = \$ 390.00  
 Prices include commissions \$ 20.00 per MT to all.



Are you ready to purchase with us?

If you are ready for a quick purchase, and you want us to send you the draft of the contract, simply return this sheet signed with the CIS of your company, and other contact information, through the broker that has presented you with this opportunity. THANK YOU.

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SIGN

Buyer Company:

Buyer Representative:

Email:

Phone:

Address:

Broker:

Remember send the CIS or KYC.

