

SOFT CORPORATE OFFER
Refined Soybean Oil

October, 2022

COMMODITY: Refined Soybean Oil

QUANTITY: MOQ: 250 MT monthly and max. 10,000 MT monthly or as agreed with Buyer.

TRIAL ORDER: 250 MT.

DELIVERY: Monthly basis.

TYPE OF CONTRACT: Open Purchase Order (Long Term Agreement).

PERIOD: 1 Year (12 months) with Rolls & Extensions.

ACTUAL LOCATION: Turkey.

ORIGIN: Turkey

POD: ASWP.

INCOTERM: CIF (No Ex Works and No FOB).

PRICE: \$1,340.00 U.S. Dlls. MT inclusive of commissions.

PRICE VALIDITY: Five (5) days to lock the pricing.

COMMISSIONS: \$20.00 U.S. Dlls. for Buy Side starting from JP's group.

OVERPRICE: Only \$30.00 U.S. Dlls., 50% Seller and 50% all brokers split equally.

LABELLING: Based on customer's requirement

PACKING: 1 lt., 2lts., 3lts., 5lts. and Flexitanq

Procedure:

1. Buyer confirms order quantity with LOI
2. Seller sends FCO and Buyer returns FCO duly signed.
3. ICPO is provided by the Buyer.
4. Seller releases the SPA for signature from Buyer (if any changes put them in red color for Seller approval). Buyer Signs the SPA.
5. Seller issues the Pro Forma Invoice.
6. Buyer shares the SBLC details for approval and once approved submits to the Seller's bank.
7. Once the product is loaded, Seller shares the vessel details and documents.
8. Buyer release funds within 48 hours after SGS inspection is done at destination port.
9. Seller pays the commission as agreed in the NCNDA+IMFPA to then respective agents

Remarks:

1. Seller does not share previous SGS or other documents of previous shipment of other Buyers as it's against the rule and is violation of the signed agreement with them.
2. Seller does not share pictures/videos of the products.
3. Seller may allow the buyer representative to be present at the time of loading.
4. Seller will provide the MSDS report after the signature of the SPA.
5. As agreed, partial shipment is allowed due to port capacity restriction
6. Payment will be based on the vessel shipment not on full shipment.
7. Labeling can be done at the Buyer's request
8. All reports will be provided after the SPA
9. Product can be provided with the specifications as shared by the customer.