



Hydrocarbons # 3

- Seller only accepts buyer's financial instruments issued by top five American banks or one of top 50 global
- Banks. Seller only accepts end-buyers or re-sellers using their own funds and credit lines, no proxy-buyers, no third-party financiers.
- The Buyer must have the financial ability to transact by itself.

Facilitator group prequalification process:

- o (1) NCNDA among facilitators, intermediaries involved and buyer and seller mandates.
- o (2) Facilitator Group issues SOP. Buyer or buyer mandate return it signed.
- o (3) Buyer issues LOI addressed to the facilitator group.
- o (4) Buyer must fill out and sign a prequalification questionnaire that address in depth the usual questions in a CIS and/or KYC forms. The buyer at this point may skip some questions if it considers that those questions disclose sensitive information, but all the questions must be responded to seller mandate later in order to start seller's due diligence.
- o (5) Facilitator group performs initial due diligence (DD).
- o (6) If Buyer pass DD, the seller's Mandate will call Buyer or buyer mandate to engage & start **the following process:**

Zoom call (between mandates)

Buyer issues: ICPO, Company Registration Certificate (act of organization or incorporation) and Tank Storage

Agreement TSA (mandatory).

Seller issues commercial invoice, Buyer signs and return commercial invoice along with an acceptance letter of

commitment to execute transaction.

Buyer's POF (Proof of Funds: mechanism to be determined, case by case)

Seller issues to Buyer Partial POP Documents

Buyer: confirmation of funds that guarantee the transaction

(Mechanism to be determined case by case)

Seller issues to the Buyer Full POP Documents

NCNDA/IMFPA is signed by all intermediaries / agents / mandates involved.

Upon successful dip test by Buyer, Buyer presents its TSR, and Seller injects product into Buyer's tanks and Buyer makes payment for the total

value of product injected into the tanks by Swift MT103/TT.

Seller pays all intermediaries / agents / mandates involved in the transaction. Upon satisfaction by Buyer, both

Buyer and Seller sign contract for monthly delivery with rolls and extension.

PRODUCT AVAILABILITY LIST. November 17, 2022

**Prices displayed are of reference only, prices may change without prior notice
Fuel commodities available for immediate transaction **CIF - AWSP:****

	Product	Unit	Min qty	Max qty	Reference Price	Commissions Available/per unit
1	Diesel D6 Virgin lowpour fuel oil	GL N	25,000,0 00	400,000,000	\$1.30US DCIF AWSP	\$0.01US D
2	Diesel fuel EN590 Euro5 (ULSD 10 PPM)	MT	50,000	500,000	\$360US DCIF AWSP	\$2.00US D
3	Diesel fuel EN590 Euro6 (ULSD 10 PPM)	MT	50,000	500.000	\$360US DCIF AWSP	\$2.00US D
4	Diesel D2 Gasoil Gost305-2013	MT	50,000	500,000	\$350.00US DCIF AWSP	\$2.00US D
5	West Texas Intermediate (WTI) crude oil	BBL	500,000	5,000,000	\$90.00US DCIF AWSP	\$0.50US D
6	Aviation Turbine Fuel(JET A-1)	BBL	500,000	5,000,000	\$76.00US DCIF AWSP.	\$0.50US D
7	Aviation Kerosene Colonial Grade 54 (JET FUEL JP54)	BBL	450,000	5,000,000	\$78.00 CIF AWSP.	\$0.50USD
8	Ultra Low Sulphur Diesel Euro 5 (ULSD 15 PPM)	BBL	50,000	500,000	\$360USD CIF AWSP	\$2.00USD
9	Ultra Low Sulphur Diesel Euro4 (ULSD	BBL	50,000	500,000	\$355USD CIF AWSP	\$2.00USD

	50 PPM)						
10	Liquified Petroleum Gas LPG Butano/Propano	MT	50,000	500,000	50/50 \$370USD 60/40 \$360USD 70/30 \$350USD C4 \$350/370USD	\$2.00USD	
11	Prilled/ Granulated Urea	MT	10,000	500,000	\$420USD/410U SDCIF AWSP	\$2.00USD	
12	Petroleum Coke (all grades)	MT	100,000	750,000	\$200USD CIF AWSP	\$2.00USD	
13	Light cycle oil (LCO)	MT	50,000	500,000	\$350USD CIF AWSP	\$2.00USD	
14	Eastern Siberian Pacific Ocean (ESPO) crude oil	BBL	500,000	5,000,000	\$66USD CIF AWSP	\$0.50USD	

November 17, 2022

FUEL COMMODITIES FOB ROTTERDAM -HOUSTON

	Product	Unit	Min qty	Max qty	Referen cePrice FOB	Commissions Available/per unit
1	Diesel D6 Virgin lowpour fuel oil	GLN	25,000,000	200,000,000	\$1.25USD	\$0.01USD
2	Diesel fuel EN590 Euro 5(ULSD 10 PPM)	MT	20,000	100,000	\$350USD	\$2.00USD
3	Diesel D2 Gasoil Gost305-2013	MT	20,000	100.000	\$330USD	\$2.00USD
4	West Texas Intermediate(WTI) crude oil	BBL	500,000	3,000,000	\$88.00USD	\$0.50USD

5	Aviation Turbine Fuel (JET A-1)	BBL	350,000	2,000,000	\$74.00USD	\$0.50USD
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6	Aviation Kerosene Colonial Grade 54 (JETFUEL JP54)	BBL	350,000	2,000,000	\$76.00	\$0.50USD
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REMARKS:

- Prices may change every week.
- Steps of prequalification process perform by Seller Facilitator:
 - (1) NCNDA among facilitators.
 - (2) LOI from buyer.
 - (3) buyer must fill out a prequalification questionnaire.
 - (4) due diligence (DD).
- If Buyer pass DD, the **Refinery seller's Mandate** will call Buyer to engage & start the process.