



## HYDROCARBONS #4

Issued	26 of November, 2022
Validity	30 <sup>th</sup> of December, 2022
Ref N°	XXX/CIF-GL/RU-01
Origin	Multiple Countries
Storage	Houston, Rotterdam and China
Trial	Permitted
Quantity	Monthly Shipment
Contract	Annual
Delivery	CIF ASWP
Only to	End Buyer Company

### STANDARD BANKING PROCEDURE (CIF)

1.- The Buyer must provide the Seller with a complete ICPO that must include the following points in order to be attended to:

- a) Detailed data of the order you want to place
- b) Specifications of the product you want to buy
- c) Indicate the same price that we have marked for the chosen product as a sign that it is accepted.
- d) Copy the procedure that we present as a sample of acceptance of the same
- e) Bank details, including those of the bank officer
- f) Buyer's company registration certificate
- g) Passport of the person who has the power of signature in the Buyer's company
- h) Buyer's Client Information Sheet (CIS) and stating the exact bank issuing the Financial Instrument and the Financial Instrument issuer's Client Information Sheet (CIS) "if different from the Buyer's company name".

2.- Seller issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within seven (7) banking days along.

3.- Seller sends Final Approved SPA to Buyer in PDF Format along with the Proforma Invoice for buyer's issuance of SBLC MT760 / DLC MT700 pre-advice or Ready, Willing and Able (RWA) MT999/199/799 to Seller's fiduciary bank outside Russian Federation confirming their readiness and capability to execute the transaction.

4.- Buyer sends swift copy of their issued SBLC MT760 / DLC MT700 pre-advice or Ready, Willing and Able (RWA) MT999/199/799 to Seller's fiduciary bank outside Russian Federation.

5.- Upon confirmation, Seller issues to Buyer via email the following transaction documents (Partial POP):

- a) Unconditional Commitment to Supply.
- b) Certificate of Analysis (COA) also known as ProductPassport.
- c) Statement of Product Availability.
- d) Commercial Invoice for the total 1st shipment product value.

6.- Within seven (7) banking days, Buyer's bank in accordance with Seller's verbiage issues swift fully funded

SBLC MT760 or DLC MT700 to Seller's fiduciary bank account outside Russian Federation to cover the 1st shipment total product value and send swift copies sent to Seller to enable seller commence loading of product with the shipping company.

7.- Seller's bank issues 2% PB to Buyer's bank to activate Buyer's financial instrument within seven (7) days.

**NOTE: If due to any reason Buyer can't issue the SBLC MT760 / DLC MT700 pre-advice or RWA MT999/199/799 in procedure #4, Buyer is to request for the Commercial Invoice for the direct issuance of SBLC MT760 or DLC MT700 immediately after signing of the Contract.**

**Meanwhile, the alternate solution to all is to request for invoice and make a REFUNDABLE/DEDUCTIBLE 5% security guarantee deposit of the total 1st shipment value via T/T Wire Transfer after signing of the contract.**

**Upon confirmation, Seller will proceed straight into shipment and furnish Buyer with the FULL POP documents via Bank to Bank. The duration of the financial instrument issuance must be more than 180 days.**

8.- Upon Seller's bank successful exchange of instrument method with Buyer's bank or REFUNDABLE / DEDUCTIBLE Security Guarantee Deposit / Payment of 5% of the total 1st shipment product value via T/T Wire to Seller's fiduciary bank, Seller to finalize loading within five - seven (5-7) working days. Seller invites Buyer for visitation to witness the final inspection and TTM for negotiation of future transactions (Optional to Buyer).

9.- Seller loads product within six (6) international working days, signs NCNDA/IMFPA between all Intermediaries involved with the notarized copy sent to Seller's bank and registers & legalizes the contract and sends to Buyer the following Full POP Document by swift via Bank to Bank and a copy via email to Buyer and Representative. Seller sends one full set of ORIGINAL POP documents to our authorized Customs Clearance agent at destination port, and send one full set of COPIES POP documents to Buyer's address via DHL or FedEx expedite (overnight) service and provide tracking numbers. (17 sets below):

- a) Copy of the Charter Party Agreement(s) to Transport the Product to Discharge Port
- b) Act of Transfer/Change of Ownership Title
- c) Certificate of Incorporation
- d) Registered & Legalized Contract
- e) Allocation Title Ownership Certificate
- f) Copy of License to Export
- g) Copy of Approval to Export
- h) Port Storage Tank Agreement
- i) Tank Receipt
- j) Certificate of Origin
- k) Notice of Readiness (NOR)
- l) SGS/Saybolt Certificate of Quality and Quantity, one original and three copies
- m) Cargo Manifest
- n) Vessel Ullage report
- o) Vessel Q88
- p) Bill of Lading
- q) Estimated Time of Arrival (ETA)

10.- Buyer notifies Seller by official written notice of his bank receiving Seller's pop documents. Shipment commences as per contract schedule and upon arrival of the cargo at the discharge port, Buyer's inspection team carries out CIQ, SGS or equivalent inspection to ascertain quality and quantity. Product is discharged into Buyer's destination port/storage facility after successful inspection, Buyer release payment via swift fund transfer MT103/TT within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port/storage facility and receipt of the entire relevant shipping documents. Seller within 48 hours pays the Intermediaries involved according to signed & notarized NCNDA/IMFPA. Second and succeeding shipments continue.

<b>MAZUT M100</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>MAZUT M100 GOST 10585-2013</b>		\$300 Gross / \$290 Net per MT
<b>DIESEL FUEL</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>DIESEL D2 GASOIL GOST 305-2013</b>		\$360 Gross / \$350 Net per MT
<b>DIESEL FUEL EN590 EURO 5 (ULSD 10PPM)</b>		\$390 Gross / \$370 Net per MT
<b>DIESEL FUEL EN590 EURO 6 (ULSD 10PPM)</b>		\$390 Gross / \$380 Net per MT
<b>DIESEL D2 AUTOMOTIVE GAS OIL {AGO}</b>		\$400 Gross / \$390 Net per MT
<b>DIESEL FUEL EURO 4 (ULSD 50PPM)</b>		\$390 Gross / \$380 Net per MT
<b>ULTRA-LOW SULPHUR (ULSD) 15PPM</b>		\$390 Gross / \$380 Net per MT
<b>ULTRA-LOW SULPHUR (ULSD) 500PPM</b>		\$390 Gross / \$380 Net per MT
<b>ULTRA-LOW SULPHUR (ULSD) 1000PPM</b>		\$390 Gross / \$380 Net per MT
<b>MARINE FUEL / GAS OIL (MGO)</b>		\$380 Gross / \$370 Net per MT
<b>AUTOMOTIVE DIESEL OIL (ADO)</b>		\$390 Gross / \$380 Net per MT
<b>DIESEL D6 VIRGIN LOW POUR FUEL OIL</b>	Minimum	<b>25,000,000 GLN</b>
	Maximum	<b>400,000,000 GLN</b>
<b>DIESEL D6 VIRGIN LOW POUR FUEL OIL</b>		\$1.10 Gross / \$1.05 Net per GLN
<b>AVIATION KEROSENE TURBINE FUEL</b>	Minimum	<b>450,000 BBL</b>
	Maximum	<b>5,000,000 BBL</b>
<b>AVIATION KERO COLONIAL GR.54 (JET FUEL JP54)</b>		\$72 Gross / \$71 Net per BBL
<b>AVIATION TURBINE FUEL (JET FUEL A1)</b>		\$71 Gross / \$69 Net per BBL
<b>CRUDE OIL</b>	Minimum	<b>500,000 BBL</b>
	Maximum	<b>5,000,000 BBL</b>
<b>RUSSIAN EXPORT BLEND CRUDE OIL GOST 51858-2002 (REBCO)</b>		\$61 Gross / \$59 Net per BBL
<b>RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76 (REBCO)</b>		\$59 Gross / \$57 Net per BBL
<b>EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL</b>		\$65 Gross / \$63 Net per BBL
<b>LIQUEFIED PETROLEUM GAS (LPG)</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>LIQUEFIED PETROLEUM GAS (LPG) BUTANE 50/PROPANE 50</b>		\$400 Gross / \$390 Net per MT
<b>LIQUEFIED PETROLEUM GAS (LPG) 60/40</b>		\$390 Gross / \$380 Net per MT
<b>LIQUEFIED PETROLEUM GAS (LPG) 70/30</b>		\$380 Gross / \$370 Net per MT
<b>LIQUEFIED PETROLEUM GAS C4</b>		\$370 Gross / \$360 Net per MT
<b>LIQUEFIED NATURAL GAS (LNG)</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>LIQUEFIED NATURAL GAS (LNG)</b>		\$340 Gross / \$330 Net per MT
<b>LIGHT CYCLE OIL (LCO)</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>LIGHT CYCLE OIL (LCO)</b>		\$370 Gross / \$360 Net per MT
<b>NAPHTHA</b>	Minimum	<b>50,000 MT</b>
	Maximum	<b>500,000 MT</b>
<b>NAPHTHA</b>		\$400 Gross / \$390 Net per MT

## BITUMEN

Minimum **50,000 MT**  
Maximum **500,000 MT**

BITUMEN 30/40	\$320 Gross / \$310 Net per MT
BITUMEN 40/50	\$340 Gross / \$320 Net per MT
BITUMEN 50/70	\$360 Gross / \$350 Net per MT
BITUMEN 60/70	\$400 Gross / \$390 Net per MT
BITUMEN 80/100	\$380 Gross / \$370 Net per MT
BITUMEN 100/120	\$360 Gross / \$350 Net per MT
VISCOSITY GRADE-10 (VG-10)	\$290 Gross / \$280 Net per MT
VISCOSITY GRADE-20 (VG-20)	\$310 Gross / \$300 Net per MT
VISCOSITY GRADE-30 (VG-30)	\$300 Gross / \$290 Net per MT
VISCOSITY GRADE-40 (VG-40)	\$330 Gross / \$320 Net per MT

## GASOLINE OCTANES

Minimum **50,000 MT**  
Maximum **500,000 MT**

87 OCTANES	\$330 Gross / \$320 Net per MT
89 OCTANES	\$320 Gross / \$310 Net per MT
91 OCTANES	\$350 Gross / \$340 Net per MT
93 OCTANES	\$380 Gross / \$370 Net per MT
95 OCTANES	\$360 Gross / \$350 Net per MT
97 OCTANES	\$370 Gross / \$360 Net per MT

## BASE OIL

Minimum **50,000 MT**  
Maximum **500,000 MT**

SN 100	\$320 Gross / \$310 Net per MT
SN 150	\$360 Gross / \$350 Net per MT
SN 300	\$370 Gross / \$360 Net per MT
SN 500	\$380 Gross / \$370 Net per MT
BS 150	\$340 Gross / \$330 Net per MT
N40	\$390 Gross / \$380 Net per MT

## CHEMICAL

Minimum **30,000 MT**  
Maximum **500,000 MT**

ETHANOL	\$480 Gross / \$470 Net per MT
METHANOL	\$440 Gross / \$430 Net per MT

## FUEL OIL

Minimum **50,000 MT**  
Maximum **500,000 MT**

CST 180	\$350 Gross / \$340 Net per MT
CST 280	\$340 Gross / \$330 Net per MT
CST 380	\$330 Gross / \$320 Net per MT

## PETROLEUM COKE

Minimum **100,000 MT**  
Maximum **750,000 MT**

PETROLEUM COKE (ALL GRADES)	\$170 Gross / \$160 Net per MT
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