



U R E A 46% - Granulated

DATE: December 2023

From:

To:

VIA:

SOFT CORPORATE OFFER (S.C.O)

I, _____ Date of Incorporation: _____ in the States of CALIFORNIA, United States of America, registered Company Address, at _____

With full capacity as a commercial operator, assigned and with corporate and legal responsibility, under penalty of perjury, we hereby issue this Soft Corporate Offer with full power and authority with the terms and conditions given, and we confirm our willingness to directly execute the Sale and Purchase Agreement (SPA) with the ultimate purchaser, this is also subject to the completion of mutually satisfactory documentation to be concluded between the Buyer and the Seller or their Authorized Mandates, with the ability to supply the following product in accordance with the terms and conditions stipulated in this SCO offer simple sentence.

SOFT CORPORATE OFFER (SCO) FOR THE SALE OF UREA 46 GRANULATED

Seller hereby declares and represents with full corporate and legal responsibility, under penalty of perjury, that it is hereby confirmed that it is ready, willing, and able to sell the following product according to the specifications and in the quantity and for the price as specified in the terms and conditions indicated below:

COMMODITY:	UREA 46% GRANULATED
ORIGIN:	KAZAKHSTAN
QUALITY:	STANDARD EXPORT
QUANTITY:	From 25,000 MT to 500,000 MT MONTHLY
CONTRACT LENGTH:	ONE YEAR CONTRACT/ MOQ TRIAL 25.000
LOCATION OF PRODUCT:	RESERVOIR WAREHOUSES/ DEPOSITS
DISCHARGE PORT:	CIF ASWP "Any Safe World Port"
LOADING PORT:	AKTAU, KAZAKHSTAN
PRICE:	CIF, P R I C E per AGREEMENT X 12 MONTHS 25,000 MT \$ 325 50,000 MT \$ 315 75,000 MT \$ 310 100,000 MT \$ 308 150,000 MT \$ 305 200,000 MT \$ 302 300,000 MT \$ 300 400,000 MT \$ 295 500,000 MT \$ 290
TM INCOTERM:	CIF ASWP
PAYMENT TERM:	DLC (MT720) I R R E V O C A B L E Y T R A N S F E R A B L E MT103 - TT TO SELLER'S DESIGNATED TRUST BANK IS 100% GUARANTEED TO DELIVER PRODUCT AFTER SUCCESSFUL Q&Q TEST BY BUYER AT DOWNLOAD PORTS.
QUALITY INSPECTION:	SGS CIQ SAYBOLT/INTERTEK OR EQUIVALENT, AT CHARGING PORTS
SPECIFICATIONS:	AS AGREED,
DATE OF DELIVERY:	FROM "IMMEDIATELY", ONWARDS
VALID OFFER:	5 DAYS AFTER DATE OF DELIVERY

TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS) (1)

1. Buyer confirms this SCO and issues an ICPO (Irrevocable Corporate Purchase Order)
2. The seller issues a DRAFT CONTRACT and sends it to the buyer; The buyer returns it signed and sealed to Seller.
3. The Seller issues the PROFORMA INVOICE and sends it to the buyer. The buyer returns it signed and stamped to the seller, together with VERBIAGE of SBLC via SWIFT MT 760.
4. Buying bank issues SBLC via SWIFT MT 760 "CONFIRMED, IRREVOCABLE, IRREVERSIBLE, NEGOTIABLE, TRANSFERABLE, WHICH WILL BE USES AS WARRANTY". THE OPERATION WILL BEGIN WHEN THE SELLER'S BANK CONFIRMS THE RECEIPT AND VALIDITY OF SBLC SWIFT MT 760. SELLER ISSUES A PB (PERFORMANCE BOND 2%)
Sellers issue a full proof of the product (POP documents):
 - a. Copy of the certificate of incorporation of the Refinery
 - b. Copy of Product Availability Declaration
 - c. Copy of the Charter Party Contract
 - d. Copy of Q&Q (indigenous analysis report) or SGS report loading port
 - e. Copy of the Ship Questionnaire 88
 - f. Copy of bill of lading
 - g. Dip Test authorization (DTA) and ATB
 - h. Cargo Manifest
 - i. Title deed Transfer to buyer
5. The shipment starts according to the delivery Schedule of the signed contract and the shipment must arrive at Buyer's port of discharge within 15-20 days after loading.
6. Buyer releases the payment to seller by TT/MT 103 at receipt of shipping documents and confirmation of Q&Q by SGS/ INTERTEK/ SAYBOLT at the discharge port.

We not only have commercial alliances and Hydrocarbon Products, but we are also a commercial operator for South America of a world-renowned company, offering a range of hydrocarbon products of United States, Qatar, and Kazakhstan origin.

We look forward to hearing from you in due course Thank you and best regards, For and on behalf of:

PLEASE SIGN IT IF YOU APPROVE. Please SEND BACK TO US.

COMPANY

NAME

EMAIL

PHONE