



sugar

IS AFFORDABLE IC 45 SUGAR POSSIBLE IN THE USA TODAY?

Answer: YES and NO

YES: Because there are small import quotas with reduced tariffs of \$153.00 per ton that begin on October 1 and end on September 30 of each year (see below for quotas in effect through 2025).

NO:

- ✓ Because the LOW-tariff quotas are ridiculously small for 340 million Americans (see list below, or request the full document from the US Department of Agriculture).
- ✓ Because Brazil, the world's largest producer, only has a quota of 156,000 MTRV (short tons of 907 kilos or 2,000 US pounds) for the entire year, or 13,000 short tons per month for the entire US.
- ✓ Because the few quotas for reduced tariffs are being exploited primarily by the sugar mills in Florida, Louisiana, and Texas, which together comprise 56 producing companies, producing 55% of their sugarcane and 45% of their sugar beet.
- ✓ Example 1: In the Dominican Republic, which is the country with the highest quota of all: 189,000 MTRV (short tons), the sugar mills in that country are owned by the same people as the main sugar mills in Florida, and therefore, they are the only ones taking advantage of that quota, for themselves.
- ✓ Example 2: Colombia, where the nearly 26,000 short tons of quota are not used, just like those in other countries, since Colombia has sold out for domestic consumption and Europe.
- ✓ We have had almost three years of illusions, mirages, and lies, which make us say:
ENOUGH, NO MORE DECEPTION
- ✓ The average domestic price of sugar in the U.S. today is almost US \$1,200 per-short metric ton (MTRV), which means **there IS sufficient space to import and pay**

the normal tariffs currently in effect, which are US \$357.40 per-ton. (Request US the official document from the U.S. DEPARTMENT OF AGRICULTURE).

Therefore, we are pleased to offer those who wish to purchase and import IC 45 sugar from Brazil with us, the following innovative option:

AZÚCAR IC 45 ECONÓMICA EN USA, ¿ES POSIBLE HOY?

Respuesta: SI y NO

SI: Porque existen unas pequeñas cuotas de importación con aranceles reducidos de \$153.00 dólares la tonelada que inician el 1 de octubre y terminan el 30 de septiembre de cada año (ver más abajo las cuotas vigentes para el 2025)

NO:

- ✓ Porque las cuotas con BAJO aranceles son ridículamente pequeñas para 340 millones de estadounidenses (ver lista más abajo, o solicítame el documento completo del Departamento de Agricultura de USA.)
- ✓ Porque Brasil, que es el mayor productor mundial, apenas tiene una cuota de 156,000 MTRV (Toneladas cortas de 907 kilos o 2000 libras americanas) para todo el año, o sea 13 mil toneladas cortas por mes 🙄 para todo USA.
- ✓ Porque las pocas cuotas para aranceles reducidos las aprovechan en especial los mismos ingenios azucareros de La Florida, Luisiana y Texas que en total suman 56 empresas productoras, que fabrican azúcar el 55% de la caña y 45% de remolacha.
- ✓ Ejemplo 1: En República Dominicana, que es el país con mayor cuota de todos: 189,000 MTRV (Toneladas cortas) en donde los ingenios azucareros de ese país son de los mismos dueños de los principales ingenios azucareros de LA FLORIDA, y por lo tanto, son los únicos que aprovechan esa cuota, para ellos mismos.
- ✓ Ejemplo 2: Colombia, donde las casi 26 mil toneladas cortas **de cuota, no se usan**, igual que las de otros países, pues Colombia tiene todo vendido para el consumo interno y para Europa,
- ✓ Llevamos casi 3 años de ilusiones, espejismos y mentiras, que hacen decir:

YA BASTA.

- ✓ El precio interno promedio en USA de la azúcar hoy en día, está en casi US\$ 1,200 la tonelada métrica corta (MTRV), lo que significa que **Si hay campo suficiente para importar y pagar los aranceles normales vigentes a hoy** que son US\$ 357.40 por tonelada. Solicitenos el documento oficial del U.S. DEPARTMENT OF AGRICULTURE

Por lo anterior, nos permitimos ofertar a los que deseen, la siguiente y novedosa modalidad de **comprar e importar azúcar IC 45 desde Brasil, con nosotros:**

SUGAR TRADE PROCEDURES:

COMMODITY: WHITE REFINED CANE SUGAR ICUMSA 45

ORIGIN: BRAZIL

PACKAGING: 50 KGS POLYPROPYLENE INNER, ACCORDING TO FDA REGULATIONS

LOADING PORT: SANTOS PORT (BRAZIL)

INCOTERM: CIF Port Manatee, Tampa - Florida (See details below) or any other seaport in the USA you choose

QUANTITY: 25,000 MT (to start) up to 100,000 MT x month

MONTHLY SHIPMENTS: 12

PRICE: CIF \$ 465.00 US Per Metric Ton AVERAGE,

SBLC - Warrant Quantity (MT)	Final Price (USD/MT)
SPOT	\$490.00
12,500	\$475.00
25,000	\$465.00
50,000	\$455.00
100,000	\$440.00

DESTINATION PORT: Port of Manatee or Port Everglades Fl. or any other seaport in the USA you choose

PAYMENT: MT103-TT CAD (Against Shipping Documents and SGS Inspection at Origin Port, Brazil) **A letter of credit is NOT required for the first shipment.**

PROCEDURE

1. Buyer Sends "ICPO + NCNDA".
2. Seller Issues Full Corporate Offer (FCO)
3. Buyer Signs (on each page) FCO and returns to the seller
4. The seller sends a draft contract to the buyer via e-mail, fax or courier. Once agreed upon by buyer and seller, neither party will change the wording on the official & final contract.
5. Buyer sends signed and sealed final contract accepting price and procedures via DocuSign with passport copies. within 3 (three) days, if the final contract is not returned to the seller at the deadline, the contract shall be considered null).
6. Seller replies with signed and sealed final contract (signed and sealed on all pages) via DocuSign with passport copies.
7. After the contract is returned to buyer, seller will request a POF from the buyer and provide an allocation letter for the quantity of product contracted.
8. With a successful POF from the buyer, the seller will initiate the preparation of the order and schedule the loading at Port of Origin, within 30 - 35 days from receipt of the POF.
9. When loading is completed and shipping documents are ready, **the seller will RECEIVE the Buyer at origin port (Brazil) to inspect the shipment and shipping documents before delivery. The buyer is welcome to bring in an SGS or similar inspector to verify the loaded product.**
10. Upon loading verification is completed, the seller will submit a full invoice payment to the seller's bank via TT (MT-103) and the seller releases the shipping documents and product ownership to the buyer.
11. The buyer opens SBLC to warrant the next 12 months of Delivery

INSPECTIONS:

- VISUAL VERIFICATION ON-SITE OF PRODUCT FOR PAYMENT AND RECEIPT OF SHIPPING DOCUMENTATION.
- QUANTITY, QUALITY, WEIGHT BY SGS OR EQUIVALENT AGENCY AT SELLER'S COST FOR VERIFICATION.

NATIONALIZATION SERVICES OFFERED BY A LOGISTIC E INDEPENDENT COMPANY:

Customers that need nationalization services for their product purchases (Sugar IC45), offer full service at Port Manatee, Florida. They have a 25,000 square foot warehouse at the port with FDA approval for handling sugar products off the vessels with access to a high dock truck loading ramp, **and a cargo train next to our facility.** Please find below the cost of our nationalization services.

NOTE: 25K MT of Sugar = approx.: 417 Train Cars or 1,000 Trucks of 53'

1. Nationalization Services Cost: \$5.00 per metric ton
2. Warehouse Storage Cost: First 15 Days **Free of Charge**
3. Warehouse Storage Cost After 15 Days: \$3.50 per metric ton
4. Truckload bill of lading (BOL) Preparation: \$1.00 per metric ton
5. Pallets and palletization cost approximately \$18 per MT

Notes: Customer is responsible for its PRODUCT IMPORT DUTY COST, logistic schedules and submitting on time information for accurate preparation of truck shipping documents.

ALL PORT, STEVEDORES, TRUCK LOADOUTS, AND PRODUCT PALLETIZING FEES ARE THE RESPONSIBILITY OF THE CUSTOMER AND WILL BE BILLED ACCORDINGLY BY THE PORT AUTHORITY AND TERMINAL SERVICE PROVIDERS.

Approximate sum of your CPT Manatee port Warehouse costs.

Another logistics costs in other's ports = More expensive.

Cost name to import 25,000 MT of Sugar IC 45	15 days delivered	30 days delivered
Sugar CIF Manatee Port per MT	\$ 465.00	\$ 465.00
Import Tariff at 100%	\$ 357.40	\$ 357.40
Nationalization service + Warehouse Storage	\$ 5.00	\$5.00 + \$1.75 (50%)
BL documentation cost	\$ 1.00	\$ 1.00
Other cost + pallets etc. Approx	\$ 20.00	\$ 20.00
TOTAL COST (aprox) – CPT - Manatee port	\$ 848.40 per MT	\$ 850.15 per MT

You will need to provide proof of funds, a minimum of \$21 million, within the timeframe indicated in the procedure.

SUGAR SPECIFICATIONS:

THE COMMODITY SHALL BE CORRESPONDING AS PER INSPECTION CERTIFICATE ISSUED BY SGS AT PORT OF LOADING, CONFORMING TO THE FOLLOWING INTERNATIONAL STANDARDS AND SPECIFICATIONS, FIT FOR HUMAN CONSUMPTION:

- POLARIZATION: 99.80 Degrees min.
- ASH CONTENT: 0.04 Ma*.
- ICUMSA: 45 RBU

- SOLUBILITY: 100% Dry and Free Flowing
- COLOR: Sparkling White. Maximum 45 Icumsa attenuation index units
- RADIATION: Within internationally accepted limits.
- GRANULATION: Fine to Medium
- MOISTURE: 0.4% Max.
- MAGNETIC PARTICLES: 4Mp/k
- SO₂: 70 Mg/k
- ASH BY ELECTRICAL CONDUCTIVITY: 0.04% Max. [on dry weight basis]
- SULPHUR DIOXIDE: 20 mg/kg Min.
- SEDIMENTS: None.
- SMELL: Free of any Smell
- REDUCING SUGAR: 0.05% Max. By weight.
- HPN STAPH AUREUS: Nil.
- MAX AS: 1 P.P.M.

- MAX PS: 2 P.P.M.

- MAX CU: 3 P.P.M.

- SUBSTANCE: Solid Crystal

PHYTOSANITARY CERTIFICATE OF NO RADIATION, NO VIRUS, NO INSECT PARTS, HUSKS. NO POISONOUS MATTER AND NON-GENETIC AND IS SUITABLE FOR HUMAN CONSUMPTION.

See the **2025 quotas approved** for reduced tariffs on sugar imports to the U.S., in short tons, or 907 kilograms per ton.



Country	FY 2025 Raw Cane Sugar Allocations (MTRV)
Argentina	46,260
Australia	89,293
Barbados	7,531
Belize	11,834
Bolivia	8,606
Brazil	155,993
Colombia	25,819
Congo (Brazzaville)	7,258
Costa Rica	16,137
Cote d'Ivoire	7,258
Dominican Republic	189,343
Ecuador	11,834
El Salvador	27,971
Eswatini (Swaziland)	17,213
Fiji	9,682
Gabon	7,258
Guatemala	51,639
Guyana	12,910
Haiti	7,258
Honduras	10,758
India	8,606
Jamaica	11,834
Madagascar	7,258
Malawi	10,758
Mauritius	12,910
Mexico	7,258
Mozambique	13,986
Panama	31,199
Papua New Guinea	7,258
Paraguay	7,258
Peru	44,108
Philippines	145,235
South Africa	24,744
St. Kitts & Nevis	7,258
Taiwan	12,910