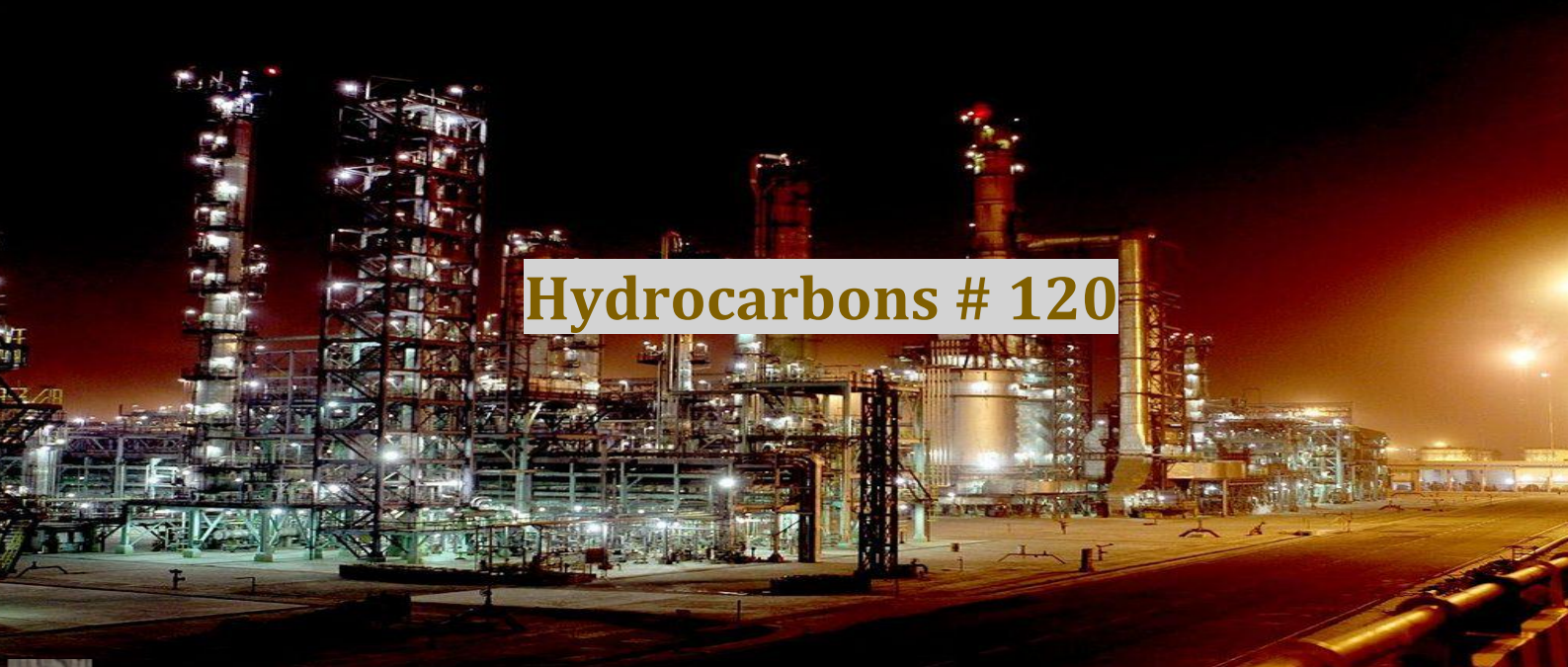




Hydrocarbons # 120

Products from POLAND or KAZAKHSTAN

FOB TRANSACTION PROCEDURE

FOB DIP AND PAY PROCEDURES (Rotterdam & Houston)

1. Buyer issues official Irrevocable Corporate Purchase Order (ICPO) and Corporate Profile.
2. Seller issues Commercial invoice and corporate profile | CIS, and Buyer signs and returns the signed Commercial invoice along with the Buyer's tank storage agreement.
3. The Seller issues the following PPOP to the Buyer for evaluation:
 - Copy of Statement of Availability of Product.
 - Copy of the Refinery Commitment to supply the Product.
 - Tank In Situ agreement
4. Upon receipt of the signed Tank In Situ agreement between the buyers and their storage company confirming readiness to receive the product and engage the injection from Sellers' ex-tank to the Buyer's Tank, in situ (Stock Transfer). Seller issues a copy of the SGS analysis Report and Unconditional Dip Test Authorization letter to Buyer. Buyer orders SGS, CIQ, or equivalent inspection to conduct a Dip Test of the product (Optional) in the Seller's Tank at Buyer's expense upon successful Dip Test.

5. Buyer provides their Notice of Readiness to receive the product to the buyer's tank, Seller, and buyer coordinates with the injection firm to initiate the injection from the Seller's Ex tank to the Buyer's Tank, in situ (Stock Transfer), Seller issues to the Buyer the Title holder transfer agreement and NCNDA/IMFPA between all intermediaries involved for commission payment to be signed by the buyer and seller before the Injection.
6. Upon completion of the injection into the buyer's tank, the Buyer makes payment by MT103 TT wire transfer for the total product. Upon confirmation of the product payment, the seller issues the buyer the following documents
 - * ATCS
 - * COO.
 - * Certificate of Origin
 - * Copy of Approval to Export.
 - * Copy of License/Permit to Export.
 - * Copy of Vessel Questionnaire 88.
 - * Refinery Certificate of Product Ownership.
 - * Copy of Bill of Lading.
 - * Copy of the Port Storage Agreement.
 - * Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.
7. Seller will release commission payments to the intermediaries involved within three (03) working days of receiving the Payment for the product from the Buyer's bank.

8. Seller issues a draft Sales and Purchase Agreement to the Buyer to review for twelve (12) monthly contract deliveries with renewal and extension.
9. Buyer reviews and approves the Sales and Purchase Agreement and issues a Letter of credit, Standby letter of credit, or Documentary letter of credit (non-transferable) auto auto-revolving for 12 months' shipment value, for the length of the contract, and for each lift per schedule.

10. The subsequent delivery shall commence according to the terms and conditions of the contract; Seller pays commissions to all intermediaries as per IMFPA/NCNDA within three (03) working days after receiving the product payment from the buyer.

FOB TTV (TANK TO VESSEL) | TTO (TANK TAKE OVER) / TANK EXTENSION

1. Buyer sends ICPO to Seller upon receipt of Seller's Soft Corporate Offer.

2. Seller issues the Commercial invoice and corporate profile | CIS, and Buyer signs and returns the signed Commercial invoice.

3. The Seller issues the following PPOP to the Buyer for evaluation:

- Copy of Statement of Availability of Product.
- Copy of the Refinery Commitment to supply the Product.
- Copy of Authorization to Sell and Collect (ATSC)

4. Seller issues to Buyer a Tank extension payment invoice for a minimum of five (5) days; Buyer proceeds with the Tank payment extension.

5. Upon receipt of the minimum five (5) days extension deposit, Seller issues to Buyer a copy of the SGS analysis Report and Unconditional Dip Test Authorization letter to Buyer. Buyer orders SGS, CIQ, or equivalent inspection to conduct a Dip Test of the product (Optional) in the Seller's Tank at Buyer's expense upon successful Dip Test.

- * Certificate of Origin
- * Tank storage receipt
- * Copy of Approval to Export
- * Copy of License/Permit to Export
- * Copy of Vessel Questionnaire 88.
- * Refinery Certificate of Product Ownership.
- * Copy of Bill of Lading.
- * Copy of the Port Storage Agreement.
- * Copy of the Charter Party Agreement(S) To Transport the Product to the discharge port.

6. Buyer provides their Notice of Readiness to receive the product to the buyer's

tank, or Vessel Seller, and buyer coordinates with the injection firm to initiate the injection from the Seller's Ex tank to the Buyer's Tank, or Vessel Seller issues to the Buyer the Title holder transfer agreement, and NCNDA/IMFPA between all intermediaries involved for commission payment to be signed by the buyer and seller before the Injection

7. Buyer makes 100% payment by MT103 TT wire transfer for the total product, and Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer's Payment.

CIF TRANSACTION PROCEDURE

NEW TRANSACTION – CIF ASWP - SELLING PROCEDURES

Phase 1: Initial Offer & Contract Finalization:

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) and Corporate Profile.
2. Seller issues to Buyer the Sales and Purchase Agreement and Corporate Profile. Buyer signs and returns to Seller the signed Sales and Purchase Agreement
3. Seller sends to Buyer the POP documents below via Fax/Email:
 - a. Copy of Authorization to Sell and Collect (ATSC)
 - b. Copy of the Refinery Commitment to supply the Product.
 - c. Copy of Statement of Availability of Product.

Phase 2: Buyer's Acknowledgment & Payment Guarantee:

4. Within seven (7) days of banking upon receipt and confirmation of the Documents, Buyer issues a ready, willing, and able (RWA) from their bank
5. Upon receipt of the ready, willing, and able (RWA), Buyer issues a

Standby Letter of Credit (SBLC MT760) of the first trial shipment value, valid for 366 days as per Seller's approved verbiage.

OPTIONAL: Alternatively, the buyer pays a refundable 5%, which will be deducted from the first shipment value via MT103 TT as a guaranteed performance within three banking days if the buyer's bank fails to issue Standby Letter of Credit (SBLC MT760) within the stipulated seven (7) banking days

Phase 3: Shipment, Delivery, 2% PB & Payment:

6. Following the confirmation of the Payment Guarantee (5% Deposit), Seller invites Buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer) and 2% performance Bond to Buyer. Loading and shipment shall commence, and the Seller issues NCNDA/IMFPA and the full Proof of Product (POP) documents to the Buyer, including but not limited to:

- * Bill of Lading (BOL).
- * Full set of 3 originals plus 4 copies of clean on-board Bill of Lading (B/L) signed by the Master and certified by the stamp of the vessel, marked "Clean on Board".
- * Cargo Manifest & Ullage Report.
- * Notice of Readiness (NOR).
- * Conditional Title Transfer Affidavit.
- * Vessel Q88 and Ship Certificates.
- * Package list (1 original and 2 copies).
- * Non-Radiation / Certificate issued by agency approved by the Local Authority.
- * Material Safety Data Sheet/Supplier's Questionnaire/Product Label copy.
- * Marine Insurance certificate as per CIF terms issued by Lloyd's (1 original and 2 copies).
- * Non-Radiation / Certificate issued by an agency approved by the Local Authority
- * Certificate of Origin in 1 original and 2 copies.
- * Certificate of Quality and Quantity issued at loading port by SGS inspection in 1 original and 2 copies.

Phase 4: Cargo Arrival, Inspection, and Final Payment:

7. Upon arrival at the discharge port, the cargo will be subject to CIQ /SGS inspection at the buyer's expense. Upon completion of the CIQ/SGS inspection, the buyer shall pay via MT103-T/T wire transfer within ten (10) Working Days from issuance of the CIQ/SGS certificate at the discharge port to commence offloading.
8. Phase 5: Post-Payment Settlement & Contract Management
9. Upon confirmation of the final payment, the Seller is obligated to effect the full allocation title transfer into the Buyer's name.
10. The Seller shall pay all agreed commissions to the designated consultants/mandates within 48 hours of payment confirmation, in accordance with the signed NCNDA/IMFPA.
11. This end-to-end procedure shall be repeated on a monthly basis for subsequent shipments as stipulated in the signed contract (SPA) and shall continue until the termination of the agreement.

ORIGIN: Poland or Kazakhstan

Prices:

# 120	PRODUCT	Measure	FINAL COST GROSS	Commissions to all	NET	MOQ	MAX QUANTITY
FOB	EN 590 10 ppm	MT	\$ 620.00	\$ 10.00	\$ 610.00	50,000	600,000
CIF	EN 590 10 ppm	MT	\$ 630.00	\$ 10.00	\$ 620.00	50,000	600,000
FOB	JET Fuel A 1	BBL	\$ 90.00	\$ 2.00	\$ 88.00	500,000	6,000,000
CIF	JET Fuel A 1	BBL	\$ 92.00	\$ 2.00	\$ 90.00	2,000,000	6,000,000
FOB	Diesel D6	Gall	\$ 1.00	\$ 0.02	\$ 0.98	100,000,000	600,000,000
CIF	Diesel D6	Gall	\$ 1.10	\$ 0.02	\$ 1.08	84,000,000	420,000,000
FOB	MT 103 / TT	ROTTERDAM - HOUSTON					
TERM	12 Months or more						

